



Phone: (205) 624-2225  
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# CAPITAL IDEAS

The Newsletter of the Alabama Forest Owners' Association, Inc.

*Advocate for the Forest Owner*

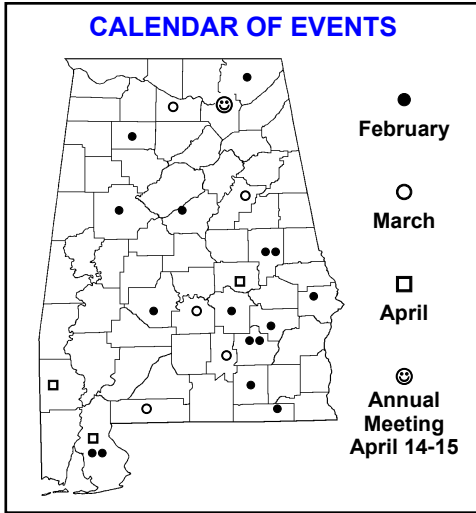
February 2023 Vol. 42, No. 2

[www.AFOA.org](http://www.AFOA.org)



P. O. Box 361434  
Birmingham, Alabama  
35236-1434

## CALENDAR OF EVENTS



● February  
○ March  
□ April  
Ⓜ Annual Meeting  
April 14-15

### FEBRUARY 2023

February 2...Montgomery County 10 AM. **Board Meeting of Alabama Forever Wild Land Trust** at the Alabama Activities Center, 201 Dexter Avenue, Montgomery. This meeting provides petitioners an opportunity to convince board members that their particular property should be purchased by Forever Wild. For more information call (334) 242-3484. *Editor's Question: Forever Wild has already converted almost 300,000 acres of private land to government ownership. How much is enough?*

February 3...Online at 11:15 - 11:30 AM CT. **Fifteen Minutes in the Forest: Boundary Lines** will join Virginia Forest Landowner Education Program's Jason Fisher. Jason will help explain why, as a landowner, one of the most important things you can do is locate and mark your boundary lines. This is especially important before conducting any type of forest management activity. This event will be held via Zoom meeting, Facebook Live, or YouTube Premier. For more information contact [Jason Fisher](mailto:Jason.Fisher@vaforest.org) at (434) 476-2147.

February 6-10...Tallapoosa County 8 AM - 4 PM. **Learn to Burn** at Wind Creek State Park, 4325 AL Highway 128, Alexander City. Experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between February 6-10. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Space is limited to 30 participants. For more information contact [Drew Metzler](mailto:Drew.Metzler@al.gov) at (334) 313-0478.

February 7-12...Twin City, Georgia 8:30 AM - 2 PM. **Learn & Burn Field Day** at The Hodges Farm. Gain hands-on prescribed burning experience with other landowners. No experience

necessary. The prescribed burn will be conducted on the first available burn window between February 7-12. Depending on weather conditions, selected participants will be given at least 24 hours advanced notice before the confirmed date. Space is limited. For more information contact [Tiffany Woods](mailto:Tiffany.Woods@al.gov) at (706) 540-2927.

February 8...NATIONWIDE 10:00 AM Central Time. **CAPITAL IDEAS - LIVE! 15-minute Web Supported Telephone News Conference for Alabama Forest Owners.** Listen on your phone or later on the web. Call AFOA to register: (205) 624-2225.

February 9...Shelby County 6 to 8 PM. **Dinner and Discussion at The Anvil Pub**, 611 Doug Baker Boulevard, Suite 103, Hoover, AL 35242. The Anvil Pub is near Tazikis in the Lee Branch Shopping Center. No-host dinner at 6 PM. Then listen to a 15 minute program, and discuss the issues with other forest landowners. *Limited seating.* To attend, RSVP AFOA at (205) 624-2225 or [rll@afao.org](mailto:rll@afao.org).

February 10...Guyton, Georgia 8:30 AM - 4 PM ET. **Second Forest Carbon Landowner Workshop** at the Mary Kahrs Warnell Forest Education Center, 5960 GA Highway 17 South. Efforts for mitigating atmospheric carbon are opening new opportunities for forest landowners worldwide. Regulatory and Voluntary Carbon Markets are providing financial incentives for additional carbon stored on family forestlands. The objectives of the workshop are to a) develop an understanding of forest carbon markets, b) determine the economics of forest carbon payments, c) identify emerging opportunities in the area of forest carbon markets, and d) provide feedback on socially acceptable forest management practices for increasing carbon stored on forestlands. Fee: \$15. Space limited to 35 attendees. For more information contact [Gail Westcot](mailto:Gail.Westcot@ga.gov) at (912) 330-0531.

February 11-12...Jackson County. **Trappers Education Workshop** at the Jackson County Wildlife Management Area, 234 County Road 141, Hollywood. The workshop passes on the historical aspects of trapping, biological information concerning furbearers and furbearer management, and allows students to learn the proper techniques that include the use of trapping as a sound wildlife management tool. Recommended ages 7 and up. Pre-registration is required. Fee: \$10. Contact [Mike Sievering](mailto:Mike.Sievering@ga.gov) at (205) 340-1183.

February 13-17...Bullock County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between February 13-

17. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Register early as space is usually limited. For more information contact [Ryan Mitchell](mailto:Ryan.Mitchell@al.gov) at (251) 423-9415.

February 14...Online 12 Noon - 1:15 PM CT. **ForestHer Webinar Series: Working with a Consulting Forester** will be presented via Zoom. This lunch and learn is for women that own forestland or are just interested in learning more about forestry. Join during your lunch break as Leigh Peters, Alabama Forestry Association, discusses working with a consulting forester. Pre-registration required. For more information contact [Becky Barlow](mailto:Becky.Barlow@al.gov) at (334) 844-1019.

February 15...Online 12 Noon - 1 PM CT. **Bats of Alabama** will be presented via Zoom with a live question & answer session. This webinar will cover the current status, trends, and forest habitat relationships of the bats of Alabama. Presented by Dr. William Stone, Alabama A&M University. Registration required. For more information contact [Bence Carter](mailto:Bence.Carter@al.gov) at (334) 693-3800.

February 15-17...Panama City Beach, Florida. **Southeastern Society of American Foresters Annual Meeting** at Bluegreen's Bayside Resort. Fee: \$500 non-member. For more information contact [Susan McMichael](mailto:Susan.McMichael@al.gov) at (706) 457-1842.

February 16...Philadelphia, Mississippi 12 PM Noon. **Forestry Economic Development** at the Neshoba County Coliseum. Speaker: Butch Bailey. For more information or to RSVP call (601) 656-4011.

February 16...Brandon, Mississippi 6 PM. **Logger Considerations** at Rankin County Extension Office, 601 Marquette Road. Speaker: John Auel. For more information or to RSVP call (601) 825-1462.

February 17...Tallapoosa County 4 - 8 PM. **Regional Landowner Dinner** at Central Alabama Community College, 1675 Cherokee Road, Alexander City. The dinner will feature speakers providing the latest updates on current wild turkey research as well as other useful information including timber market updates and conditions. Dinner provided. For more information contact [Drew Metzler](mailto:Drew.Metzler@al.gov) at (256) 825-1050.

February 18-19...Baldwin County. **Trappers Education Workshop** at the District V Wildlife Office, 30571 Five Rivers Boulevard, Spanish Fort. The workshop passes on the historical aspects of trapping, biological information concerning furbearers and furbearer management, and allows students to learn the proper

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(CALENDAR of Events Continued on Page 3)

STANDING TIMBER VALUES				
PINE	Pulpwood \$ per ton		Chip-N-Saw \$ per ton	
	4Q21	4Q22	4Q21	4Q22
Alabama	7.47	5.88	20.67	17.52
North	14.93	11.14	21.58	18.97
South	11.20	8.51	21.13	18.25
Average				

Pine Pulpwood — 5,350 lbs./cord  
Pine Sawtimber — 15,000 lbs./1000 Board Feet (Scribner)  
4th Quarter, 2021 (4Q21) and 4th Quarter, 2022 (4Q22)  
from Timber Mart-South, University of Georgia.  
★ For subscription details: call (706) 247-7660 or visit [www.timbermart-south.com](http://www.timbermart-south.com)  
M2.02/2023

STOCK MARKET REPORT			
		Price Per Share	
Company or Fund Name		01/15/22	01/17/23
PotlatchDeltic Corp. (PCH)	REIT	57.10	44.03
Rayonier (RYN)	REIT	39.30	34.41
Weyerhaeuser Co. (WY)	REIT	40.98	31.82
Louisiana Pacific (LPX)		75.60	63.60
WestRock (WRK)		46.91	37.10
CUT	ETF	37.58	31.80
WOOD	ETF	93.04	75.93

Stock Market Report courtesy of Alan Jordan, Birmingham Investment Group, Birmingham, Alabama.

LUMBER & SHEATHING PRICES		
	01/20/22	01/19/23
2 x 4 untreated framing lumber*	\$1520	\$415
7/16" Oriented Strand Board **	\$800	\$205

\* 2x4 #2&Btr Southern Pine Eastside (f.o.b. mill) (per 1,000 board feet)  
\*\* 7/16" OSB South (East) (f.o.b. mill) (per 1,000 square feet)

FORESTLAND FOR SALE [www.forestland.bz](http://www.forestland.bz)  
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- Dow-Jones Industrial Average: 33044.56
- 10-year Treasury yield: 3.396%
- Dollar: 128.43 Yen; Euro: \$1.0833
- Oil: \$80.33/barrel
- Gold: \$1,922.10/roy ounce  
Source: *The Wall Street Journal*, 1/20/22

**CHIP-N-SAW STUMPAGE** (see above) was highest in Florida last quarter at \$34.74 per ton. Source: *TimberMart-South~Market News Quarterly*, 4Q22.

**GOOD TIMES, BAD TIMES, You Know We've Had Our Share:** "Unfortunately, 2022 ended with a slowing economy, dour forecasts, declining stumpage prices, and lumber-adjusted housing starts well under 1.2 million (a benchmark for demand). Other than that, we are just fine. The trees are still growing, our land is not shrinking, and we still have one of the most robust markets for trees in the world. But I think the next six months may not be a lot of fun." Source: Marshall Thomas, President, F&W Forestry Services, *F&W Forestry Report*, Winter 23.

**STORM DAMAGE** "On January 12, 2023 the State of Alabama suffered damages throughout several counties as a result of severe storms, straight-line winds, and tornadoes. There was approximately a 218-mile stretch of storms that produced several tornadoes across Alabama and Georgia. An EF-2 with winds of 130 MPH impacted Selma, Alabama, and an EF-3 tornado with winds of 150 mph ran 76.7 miles leaving a path of destruction across several counties. The Alabama Forestry Commission is encouraging landowners affected to reach out to their local [Farm Service Agency \(FSA\) offices](#) to request the Emergency Forest Restoration Program (EFRP). ..." Source: *Draft News Release*, Alabama Forestry Commission, 1/19/23. Map of storm tracks is at [www.afoa.org/PDF/n230119a.pdf](http://www.afoa.org/PDF/n230119a.pdf).

## CLASSIFIED SECTION

CERTIFIED PUBLIC ACCOUNTANTS		
JamisonMoneyFarmer PC	Tuscaloosa, AL	(205)345-8440
Richard, Harris, Ingram and Bozeman, PC		(334)277-8135

CONSULTING FORESTER - Member: ACF		
C. V. Forestry Services	Clayton, AL	(334)775-8345
Melisa V. Love, RF, ACF	Opelika	(334)745-7530
Joseph E. Rigsby, RF, ACF	Georgiana	(334)265-8200

Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
Eddie Carlson, RF, ACF	Montgomery	(334)270-1291
McKinley & Lanier Forest Res.	Tuscaloosa	(205)344-5139
Gibson Forest Mgmt., Inc.	Aliceville, AL	(205)373-6168
Forestall Company, Inc.	Hoover	1-800-844-0904
John R. Stivers, RF, ACF, CF	AL & GA	(334)253-2139
Sizemore & Sizemore, Inc.	Tallassee, AL	(334)283-3611
J. Pat Autrey	Fort Deposit	(334)227-4239
F & W Forestry Services	LaFayette	(334)864-9542
M & W Forestry Consultants	Ozark, AL	(334)432-0467
Edward F. Travis, RF, ACF	Mobile, AL	(251)408-1467
Forest Management Specialists	Florence	(256)810-6876

CONSULTING FORESTER		
Stewart Forestry Services, Inc.	Decatur, AL	(256)350-9721
Midsouth Forestry Services, Inc.	Gordo, AL	(205)364-7145
Forever Green, Inc.	Leeds, AL	(205)837-4466
American Forest Mgmt.	Prattville, AL	(334)358-2345
Southern Forestry Cnslt.	Enterprise, AL	(334)393-7868
Eiland Forestry & Real Estate	Trussville	(205)655-0191
Foster Land Management, LLC	Central Ala.	(205)826-7741
Lang Forestry Consultants, LLC	Selma	(334)327-9294

CONSULTING FORESTER (Continued)		
Cliff A. Logan & Associates, Inc.	Eutaw, AL	(205)372-9321
Richard Crenshaw, RF	Greenville, AL	(334)382-3826
M. Tyler Travis, RF	Citronelle, AL	(251)406-9485

INSURANCE		
Hunting Lease & Timberland Liability Group Policies Alabama Forest Owners' Association (205)624-2225		

LAND FOR SALE		
Tutt Land Company	<a href="http://www.tuttland.com">www.tuttland.com</a>	(334)627-4004
Carlson Land Services	Montgomery	(334)270-1291
Hudson Hines Real Estate	<a href="http://www.hudsonhinesrealestate.com">www.hudsonhinesrealestate.com</a>	
American Forest Mgmt.	Prattville, AL	(334)358-2345

Southeastern Land Group, Inc.		1-866-751-5263
Farm & Timber Land	AL, GA, TN, FL	<a href="http://www.selandgroup.com">www.selandgroup.com</a>
John Hall & Co.	<a href="http://www.johnhallco.com">www.johnhallco.com</a>	(334)270-8400
National Land Realty	NationalLand.com	(855)NLR-LAND
Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
Southeastern Realty & Auction Co	John Hall	(334)534-0525
Longleaf Land Co. LLC	<a href="http://longleafland.com">longleafland.com</a>	(334)493-0123
Mossy Oak Properties - Logan Land Co.		1-877-377-5263
Great Southern Land	<a href="http://greatsouthernland.com">greatsouthernland.com</a>	(334)472-0029
Travis Timberlands	<a href="http://www.edwardtravis.com">www.edwardtravis.com</a>	(251)408-1467
McKeithen Land & Realty, LLC		(251)424-4656
The Southern Land Brokers		(334)224-9520

LAND MANAGEMENT SERVICES		
Scotch Land Management, LLC	Fulton, AL	(334)637-2128

NUISANCE WILDLIFE CONTROL		
Rabolli Environmental, Inc.		(205)277-9426

POND MANAGEMENT		
Honey Hole Fisheries	Ralph, AL	(205)333-3665

POSTED SIGNS		
Alabama Forest Owners' Association		(205)624-2225

REAL ESTATE APPRAISALS		
Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
Tuscaloosa Appraisal Service, Inc.		(205)752-8999

TIMBER BUYER		
Blue Ox Forestry, Inc.		(334)875-5100
Ronny Wimberley Land & Timber Division		(251)605-5049
Ideal Timber Company, Inc.		(334)375-2895
Reynolds Timber Company		(205)928-0131
4Green Forestry, Inc.		(334)300-0241

TIMBER SALE ASSISTANCE		
TIMBER BUYER LIST for your county. Printed on gummed labels ready for mailing prospectus. Just tell us the county in which your timber is located. \$17 per county. MEMBERS ONLY. AFOA, Box 361434, Birmingham, AL 35236		

TREE PLANTING EQUIPMENT & SERVICES		
Site Preparation & Tree Planting Services. For a list in your county, call AFOA at (205)624-2225.		

TREE SEED FOR SALE		
LOUISIANA FOREST SEED CO.		(318)443-5026

TREE SEEDLINGS FOR SALE		
IFCO SEEDLINGS	Let's Grow Together	1-800-633-4506
ArborGen Selma Nursery Be a Proud Steward of a Beautiful, Profitable Forest 1-800-222-1280 <a href="http://ArborGen.com">ArborGen.com</a>		

SUPERIOR TREES, INC.	Lee, FL	(850)971-5159
WEYERHAEUSER SEEDLINGS PLANTED - PROVEN - PROFITABLE 1-800-634-8975		

CLASSIFIED ADVERTISING RATES: First Line \$95.00/year.		
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## (CALENDAR OF EVENTS CONTINUED FROM PAGE 1)

techniques that include the use of trapping as a sound wildlife management tool. Recommended ages 7 and up. Pre-registration is required. Fee: \$10. Contact [Mike Sievering](#) at (205) 340-1183.

February 19-25...Statewide. **Alabama Arbor Week** is a good week to include the family in your tree planting activities. Email a picture of your children or grandchildren planting a tree to AFOA at [RLL@afao.org](mailto:RLL@afao.org), or post one to the [AFOA MeWe page](#) or [AFOA Facebook page](#).

February 20-24...Tuscaloosa County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between February 20-24. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Register early as space is usually limited. For more information contact [Ryan Mitchell](#) at (251) 423-9415.

February 21...Geneva County 9 - 11 AM. **Getting Your Pond Ready for Spring** at the Geneva County Extension Office, 2765 East State Highway 52, Geneva. Topics covered will include information on pond construction, stocking, harvesting, and aquatic plant control. Attendees are encouraged to bring a water sample for testing, and/or an aquatic plant for identification. Registration required. For more information contact [Bence Carter](#) at (334) 693-3800.

February 21...Pike County 11:30 AM - 1 PM. **Alabama Treasure Forest Association Annual Membership Meeting** (Pike County Chapter) at the First Baptist Church of Troy, 200 W. College Street. Lunch provided. For more information contact [Cathy Jorgensen](#) at (907) 854-1385.

February 23...Coffee County 11:30 AM - 1 PM. **Wild Pig Management** at the Coffee County Extension Office, 1055 East McKinnon Street, New Brockton. This workshop will discuss practical and effective feral swine management strategies and highlight common mistakes made when managing feral swine. Registration required. Lunch provided. For more information contact [Bence Carter](#) at (334) 693-3800.

February 23...Pontotoc, Mississippi 6 PM. **Estate Planning** at the Pontotoc County Extension Office, C.J. Hardin Jr. Drive. Speaker: David Bean. For more information or to RSVP call (662) 489-3910.

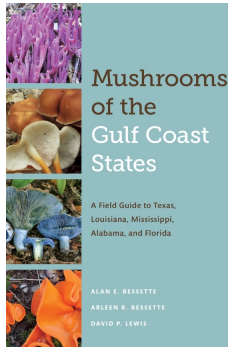
February 23-24...Brunswick, Georgia. **The Woman Landowner Symposium** at Marshes of Glynn Baptist Church, 3780 Highway 82. Topics will include Markets, Reforestation, Estate Planning, Buying Land 101, Chainsaw

(CALENDAR OF EVENTS CONTINUED ON PAGE 6)



**VISION STATEMENT:** "We exist to empower members of the 'Forestry Community' in the US South to make more informed business decisions about the management and valuation of their forests and timber resources." Source: TimberMart-South. See upper left column, page 2.

**MUSHROOMS OF THE GULF COAST STATES: A Field Guide to Texas, Louisiana, Mississippi, Alabama, and Florida** by



Alan Bessette, Arleen Bessette, and David Lewis was recommended as a good source of information on mushrooms by Alisha Millican, President of the Alabama Mushroom Society during Episode 371 of *The Land Show*. Cost: \$39.95 hardcover.

**INTERESTING PARADOX:** At the same time the federal government is considering banning gas kitchen stoves, the U.S. Department of Agriculture is offering grants to **firewood banks** of up to \$15,000 to buy equipment like chainsaws, log splitters, and storage sheds. Source: *National Woodlands*, Vol. 45, No. 4.

**STATE OF THE FOREST:** Alabama is "an attractive place to expand existing business and even establish new ones." New data shows that forested acres in Alabama "are holding steady at 23 million. Our estimated tree volume set another new record and was up 2.68 percent over 2021. Softwoods, led by loblolly pine, showed a 3.19 percent increase, versus a 2.28 percent increase for all hardwood volume. As has been the trend, the volume increases are concentrated in the larger diameter classes, as Alabama's forest resource overall is trending older and there are fewer acres in low volume / recently replanted stands. Total timber volume in the state is split 50/50, almost to the ton, softwood versus hardwood." Source: *Tree Topics*, January 2023.

**TECHNOLOGY REPORT:** Alabama ranked #42 in *Successful Farming's* survey of **Internet Coverage, Speed, and Price Access**. While you're waiting for local cable companies and state subsidies to deliver broadband to your house, Laurie Bedord, *Successful Farming's* Technology Editor suggests signing up for Starlink. Currently providing access to the internet with about 2,000 satellites, their goal is to deploy 12,000.

### The Wildlife Group

2858 County Road 53  
Tuskegee, Alabama 36083  
1-800-221-9703

Sawtooth Oak	Japanese Persimmon
Gobbler Sawtooth	Thornless Blackberries
Burr Oak	Methley Plum
Chinese Chestnut	Chickasaw Plum
Dwarf Chinquapin Oak	Black Berries
Callaway Crab Apple	Tree Protectors
Yates Apple	Persimmon
And More!!	

*Creating a wildlife habitat is our business.*

### FOREST PROFILES:

### FOREST PRODUCTS MANUFACTURERS by Paige Townley

**Buettner Brothers Lumber Company** knows the building material and home supplies needs of North Alabama. They've been serving those needs since the company opened back in 1892.

With a great emphasis placed on providing high quality products and outstanding customer service, Buettner Brothers continues to provide a wide range of offerings to serve those needs today, including lumber, building materials, windows, cabinets, shelving, and even custom millwork like various sizes of plantation swings, screen doors, picnic tables, Adirondack chairs, and rocking chairs.

Since 1958, the Cullman-based business has also included a truss division. One of the first original truss builders in the state, the company specializes in custom engineered wood trusses and builds both floor and roof truss systems for both commercial and residential use. All of the company's trusses are built with #2 or better lumber and they build them for customers locally as well as all over the Southeast.

While the business continues to evolve—it's now in its fourth generation—there's one thing that will never change at Buettner Brothers: it's continuous commitment to quality and to customers.



# 42nd Annual Meeting

of the

## Alabama Forest Owners' Association, Inc.

Friday and Saturday, April 14-15, 2023

Headquartered at Lake Guntersville State Park Lodge, Guntersville, Alabama



Scan the QR Code to Register Online or use <https://bit.ly/afoa2023am>

### Friday Afternoon Forestry Field Day

Friday, April 14

**Location:** Will be given to registered attendees.

**Description:** Field Day will feature Mountain Logging, Game Food Plots, Force Majeure, and "Prettiest Old Growth White Oak Stand." Field Day Leader: Consulting Forester Billy Rye.

**Fee:** \$5

### Bald Eagle Observation *(tentative)*

Friday, April 14

**Location:** Tentatively meet at and depart from Guntersville Lodge.

**Description:** Watch for Bald Eagles with park naturalist.

**Fee:** Included with your General Registration

### Friday Evening Reception

5 PM, Friday, April 14

**Location:** Lake Guntersville State Park Lodge, 1155 Lodge Drive, Guntersville, AL 35976

**Description:** Enjoy live music featuring **Tommy Sellers and the Hillabee Creek Band**, heavy hors d'oeuvres, and beverages while catching up with old friends and making new acquaintances with other forest landowners. We look forward to listening to **Blue Eyes Crying in the Rain** and many others.

**Fee:** Included with your General Registration



### Saturday Conference

8 AM - 4 PM, Saturday, April 15

**Location:** Lake Guntersville State Park Lodge, 1155 Lodge Drive, Guntersville, Alabama 35976

**Description:** The General Conference will feature light morning refreshments with exhibitors followed by experts speaking on a variety of topics of interest to forest owners. Breakout sessions will include Nuts & Bolts of Selling Timber and Digging in Deeper on Estate Tax Planning. Lunch will be provided around Noon followed by a few more speakers until the meeting adjourns around 4 PM. Door prize recipients will be selected after the last speaker.

**Fee:** \$60 General Registration / \$70 Late Registration begins April 1.

## Forest Owner Annual Meeting Advanced Registration (Mail-in)

*Please print name as it is to appear on name tag. Annual Meeting Refunds will be made if AFOA is notified by April 6. Eventbrite fees are non-refundable.*

**Name:** \_\_\_\_\_ **Spouse:** \_\_\_\_\_

**Address:** \_\_\_\_\_ **Telephone:** \_\_\_\_\_

**City, State, & Zip:** \_\_\_\_\_ **Email:** \_\_\_\_\_

### Annual Meeting General Registration

# of Attendees

**Friday Forestry Field Day** *(lunch not included)*

**Friday Reception** *(please note # of attendees for headcount)*

\_\_\_\_\_ @ \$60 per person  
\$70 after 3/31/2023

\_\_\_\_\_ @ \$5 per person

\_\_\_\_\_ @ - - per person

\_\_\_\_\_ **Included**

Complete and return registration form with check, M.O., or credit card information below to:  
AFOA - Annual Meeting, P. O. Box 361434, Birmingham, AL 35236

**TOTAL DUE**

**\$** \_\_\_\_\_

A credit card may not be used to pay for any of AFOA's Group Insurance Liability Policies.

**AFOA applies a 3.63% + \$0.31 convenience fee to all credit card transactions**

Credit Card Information (In order to process, fill in all information) MasterCard or Visa Only Amount \$ \_\_\_\_\_

Credit Card Number \_\_\_\_\_ Expiration Date MM/YYYY \_\_\_\_\_

Security Code (3 digits on back of card) \_\_\_\_\_ Name as it appears on card \_\_\_\_\_

Zip Code \_\_\_\_\_ Phone Number ( ) \_\_\_\_\_ **AFOA USE ONLY BELOW THIS LINE**

Link#/Adv# \_\_\_\_\_ Inv# \_\_\_\_\_ Inv \$ \_\_\_\_\_ Date: \_\_\_\_/\_\_\_\_/\_\_\_\_



## Annual Meeting Agenda

### FRIDAY, APRIL 14

PM Forestry Field "Day" with *Consulting Forester Arthia "Billy" Rye*, Forest Management Specialists, Inc.

PM Bald Eagle Observation with Park Naturalist (*tentative*)

5:00 PM Evening Reception with music by Tommy Sellers and the Hillabee Creek Band at Lake Guntersville State Park Lodge, Guntersville, Alabama

### SATURDAY, APRIL 15 at Lake Guntersville State Park Lodge

8:00 AM Meet and Greet — Exhibits & Coffee Area

8:30 AM Welcome — *President Will Freise*

8:35 AM Annual Business Meeting — *Will Freise* presiding

8:45 AM TIMBER MARKET UPDATE, T. R. Clark, F & W Forestry Services (*plus breakout session later on Selling Timber*)

9:10 AM TBA

9:35 AM TBA

10:00 AM STRATEGIES TO AVOID ESTATE TAX LAND LIQUIDATION, Larry Wall, WealthArc Advisors (*breakout later*)

10:25 AM Morning Coffee Break

11:00 AM PROTECTING OUR DEER POPULATION, Kevin McKinstry, CWD Coalition

11:25 AM FISH DAY, Dale Floyd, Alabama Fish & Pond, LLC

11:50 AM Lunch

1:00 PM MAPPING TOOLS FOR LANDOWNERS, John Gilbert, Assistant Director, Solon Dixon Forestry Education Center

1:25 PM TBA

1:50 PM TBA

2:15 PM Afternoon Coffee Break

2:45 PM STUDENT FOREST MANAGEMENT PLANS - A REVIEW, Professor Tom Gallagher, Auburn University

3:10 PM WHY A PRESCRIBED BURN ASSOCIATION, John Stivers, Central Alabama Prescribed Burn Association

3:35 PM Door Prizes & Adjourn by 4 PM

**For room reservations** at Lake Guntersville State Park Lodge call (256) 505-6621. To receive the special room rate mention Alabama Forest Owners' Association - **Group Code 9777**. A few other hotels nearby in Guntersville:

Wyndham Garden Lake Guntersville - (256) 677-9083

Hampton Inn Guntersville - (256) 582-4176

Fairfield Inn & Suites by Marriott Albertville - (256) 660-2396

Lake Guntersville Bed & Breakfast - (256) 505-0133

### EXHIBITORS

*Nelson Paint Company  
Base Camp Leasing*

*AL. Chap. of the Association of Consulting Foresters*

### SPONSORS


**GOLD**  
*IFCO Seedlings*

**BRONZE**  
*F & W Forestry Services, Inc.*




**Complete Land and Timber Management Services**  
**McKinley & Lanier Forest Resources, Inc.**  
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**COALITION FORMED IN ALABAMA** to fight the spread of Chronic Wasting Disease (CWD) of cervids (deer in Alabama). Seven timber companies and four conservation organizations formed the coalition in December. "CWD is transmitted animal-to-animal and from contact with infectious material." To prevent unnatural concentration of deer, the Coalition, in its Best Management Practices flyer discourages "baiting and feeding of wild cervids."



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**FOREST PROFILES: CONSULTING FORESTERS by Paige Townley**



**Charles Ledbetter** knew rather early on in life precisely what he wanted to do for a career. "By the time I was in 9th grade, I knew I wanted to be a forester," he explained.

Though no one in his family was in the industry, he learned about the occupation through others within the community, so that's exactly what he did. After graduating from Auburn University, he went into his first job in the industry, which was working for Scotch Plywood and moved him to Meridian, Mississippi. After a few years, a round of layoffs took his job. "I started looking for another job, but I kept getting calls from people needing this or that," he said.

Those phone calls soon turned into his own business, **C. Ledbetter Forestry Consultant**. Though still based in Mississippi, Ledbetter continues to offer land management services to private landowners in west central Alabama as well. From timber sales and replanting to site prep, he offers clients a variety of services all aimed at their specific needs. "It's complete customized management," he said. "Every tract of timber is like every landowner—there are no two exactly the same."

*(CALENDAR OF EVENTS CONTINUED FROM PAGE 3)*

Safety, Timber Sale Contracts, Income Streams, and more. Fee: \$225. For more information contact [Danielle Atkins](#) at (706) 631-4440.

February 25...Dallas County 8 AM - 5 PM. **Traditional Hunter Education Course** at the Farmers Co-op, 2519 Highway 80, Selma. No fee. To register, call Joe Johnston at (205) 339-5716. Successfully completing an approved hunter education course is mandatory for all non-supervised Alabama hunting license buyers born on or after August 1, 1977. There are some exceptions. There are other courses being taught at various locations and dates as well as online only courses. Online registration for this course will open January 26. For additional information contact [Marisa Futral](#) at 1-800-245-2740.

February 25...Russell County 8 AM - 12 Noon. **Arbor Day Free Tree Seedling Giveaway** at the Garrett Harrison Stadium in Phenix City. For more information contact [Jennifer Davidson](#) at (334) 298-6845.

February 25...Milford, Georgia 10 AM - 3 PM. The **Learn 2 Burn** in southwest Georgia will allow landowners to become more comfortable with prescribed fire. No experience necessary. Rain date is March 4. Space is limited. For more information contact [George Jensen](#) at (920) 290-1995.

February 25-26...Pike County. **Trappers Education Workshop** at Coastal Plain Land & Timber, 3880 County Road 1165, Troy. The workshop passes on the historical aspects of trapping, biological information concerning furbearers and furbearer management, and allows students to learn the proper techniques that include the use of trapping as a sound wildlife management tool. Recommended ages 7 and up. Pre-registration is required. Fee: \$10. Contact [Mike Sievering](#) at (205) 340-1183.

February 26-28...Baldwin County. **The State of Alabama's Governance** will be held at the Grand Hotel, 1 Grand Boulevard, Point Clear. The seminar focuses on the state of the state and specifically addresses issues of importance to the state that will be topics during the upcoming legislative session. Fee: \$400. Contact [Tom Saunders](#) at (334) 481-2135.

February 27 - March 3...Winston County 8 AM - 3:30 PM. **Learn & Burn: Live Fire Event** at the Matt Hannah Tree Farm in Arley. Attendees will experience a day-long "start to finish" learning opportunity. Actively participate with ignition patterns, holding techniques, and mop up. The prescribed burn will be conducted on the first available burn window between February 27 - March 3. Depending on weather conditions, selected participants will be given 2 days advanced notice before the program is held. Register early as space is usually limited. Lunch provided. For more information contact [Brad Nail](#) at (334) 481-2154.

**MARCH 2023**

March 1...Online 12 Noon - 1 PM CT. **Controlling Chinese Privet with Fire** will be presented via Zoom with a live question & answer session. Presented by Jimmy Stiles, Auburn University. Registration required. For more information contact [Bence Carter](#) at (334) 693-3800.

March 3...Baxley, Georgia 8:30 AM - 4:30 PM. **Learn & Burn** at the Moody Forest Wildlife Management Area, 3533 E. River Road. Attendees will participate in a live burn and use a drip torch and other tools of the trade. Attendees will also learn about prescribed burn techniques, burn plans, smoke management, fire weather, liability laws, financial resources, and burn permits. No prescribed fire experience required. Rain date is March 10. Space is limited. Fee: \$15. For more information contact [Susan French](#) at (813) 391-4476.

March 3...Online at 9 AM - 3:15 PM ET. **Introduction to Forest Carbon Markets** will inform attendees about how forest carbon markets work, opportunities for private forest owners, and introduce a decision making tool to help you determine which, if any, carbon programs are suitable for your land and management goals. Fee: \$50 per household. For more information contact [Jennifer Gagnon](#) at (540) 231-6391.

March 3...Morgan County 12:30 PM - 4:30 PM. **Recreational Pond Management Workshop** at the Morgan County Extension Office, 3120 Highway 35 West, Hartselle. Topics covered will include information on wildlife damage, fish kills, goals, stocking, harvesting, and aquatic plant control. Registration required. Fee: \$5. No meal provided, but you are welcome to bring your own. For more information contact [Kerry Steedley](#) at (334) 350-0485.

March 7-10...Lowndes County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Register early as space is limited to 30. For more information contact [Ryan Mitchell](#) at (251) 423-9415.

March 8...Athens, Georgia 7 AM - 4 PM ET. **Timber Taxation Workshop** at Flinchum's Phoenix, 650 Phoenix Drive. Instructor: Dr. Yanshu Li. 6.5 CFE hours available. Fee: \$195. For more information contact [James Johnson](#) at (706) 308-6396.

March 8-9...Amelia Island, Florida. **Timberland Investment Conference** at The Ritz-Carlton, 4750 Amelia Island Parkway. This is your opportunity to learn more about timberland markets and trade on a global level. Hear from experts about changes in policies, economics, markets, and investments. Fee: \$1,995; \$150 discount if paid by February 24. Contact [Joe Parsons](#) at (706) 870-9971.

March 11...Talladega County 4 PM. **Wild** ...

## MEMBERSHIP APPLICATION

### MEMBER SERVICE REQUESTS

- I own 40 or more acres of forestland in Alabama and would like, at no cost to me, an Initial Consultation with a member of the Association of Consulting Foresters.\*
- I am enclosing \$17 for a Timber Buyer List for \_\_\_\_\_ County.
- Guidelines for Hunting Lease Agreement
- Model for a Timber Sale Contract
- Application for Hunting Lease Liability Insurance Coverage \*
- Application for Timberland Liability Insurance Coverage \*
- \_\_\_\_\_ 8" x 10" Posted Signs. Enclosed is 60¢ per sign plus \$8.50 S & H ("No Trespassing Hunt Club" - yellow) ("No Trespassing" - orange) circle one
- AFOA T-Shirt — ( ) Short Sleeve, \$15 / ( ) Long Sleeve, \$18 Select style. Call for available colors and sizes. Color & Size: \_\_\_\_\_
- AFOA Ball Cap: \$17. Call to specify color. Color: \_\_\_\_\_

\* This service is for landowners only. Hunters may only use the hunting lease liability insurance policy under the membership of a landowner.

(Mr.)(Mrs.)(Ms.) \_\_\_\_\_  
 Name of Landowner (person, family, partnership, corporation, LLC, etc.)\*  
 (Mr.)(Mrs.)(Ms.) \_\_\_\_\_  
 Name of Person Representing Landowner (optional)\* \_\_\_\_\_  
 \_\_\_\_\_  
 Mailing Address \_\_\_\_\_  
 \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_  
 \_\_\_\_\_  
 Telephone: home \_\_\_\_\_ Telephone: work \_\_\_\_\_  
 \_\_\_\_\_  
 Email Address (we do not share) \_\_\_\_\_  
 \_\_\_\_\_  
 State(s) and County(ies) Where Forestland Is Located — Please List. \_\_\_\_\_

### MEMBERSHIP FEES

(1st class postage will cause your newsletter to arrive several days earlier than bulk rate)

#### 1 YEAR

- Regular Member - Bulk Rate Postage \$18
- Regular Member - 1st Class Postage \$30
- Sustaining Member - 1st Class Postage \$180

#### 2 YEARS

- Regular Member - Bulk Rate Postage \$35
- Regular Member - 1st Class Postage \$59
- Sustaining Member - 1st Class Postage \$360

#### 3 YEARS

- Regular Member - Bulk Rate Postage \$52
- Regular Member - 1st Class Postage \$88
- Sustaining Member - 1st Class Postage \$540

### SEND APPLICATION & PAYMENT TO:

**AFOA, Inc.**  
**P. O. Box 361434**  
**Birmingham, AL 35236**

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**(CALENDAR OF EVENTS CONTINUED FROM PAGE 6)**

**Game Cook-Off** at Talladega Superspeedway, Talladega. Attend the cook-off and enjoy live music, door prizes, youth activities, and sample wild game recipes. Fee: \$40; Youth 15 and under free. Call 1-800-822-9453.

March 14...Online 12 Noon - 1:15 PM CT. **ForestHer Webinar Series: Getting to Know Your Turkey Population** will be presented via Zoom. Speaker: Courtenay Conring, Alabama Department of Conservation and Natural Resources. For more information contact **Becky Barlow** at (334) 844-1019.

March 15...Online 12 Noon - 1 PM CT. **Managing Hardwoods for Deer & Turkey with Forest Stand Improvement & Prescribed Fire** will be presented via Zoom. Presented by Mark Turner, University of Tennessee. For more information contact **Bence Carter** at (334) 693-3800.

March 17...Waynesboro, Georgia 8:30 AM - 4:30 PM. **Learn & Burn** at the DiLane Wildlife Management Area. Attendees will participate in a live burn and use a drip torch and other tools of the trade. Attendees will also learn about prescribed burn techniques, burn plans, smoke management, fire weather, liability laws, financial resources, and burn permits. No prescribed fire experience required. Rain date is March 24. Space is limited. Fee: \$15. For more information contact **Susan French** at (813) 391-4476.

March 20-24...Escambia County 8 AM - 4

PM. **ForestHer: Learn to Burn** attendees (ForestHer events are more focused on women) will experience a day-long "start to finish" learning opportunity. Register early as space is usually limited. For more information contact **Ryan Mitchell** at (251) 423-9415.

March 27-31...Crenshaw County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Register early as space is limited to 30. For more information contact **Ryan Mitchell** at (251) 423-9415.

March 29...Online 12 Noon - 1 PM CT. **Streamside Management Zones (SMZs)** will be presented via Zoom. Presented by Tim Albritton, Natural Resources Conservation Service. For more information contact **Bence Carter** at (334) 693-3800.

### APRIL 2023

April 3-7...Washington County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Register early as space is usually limited. For more information contact **Ryan Mitchell** at (251) 423-9415.

April 11...Online 12 Noon - 1:15 PM CT. **ForestHer Webinar Series: Attracting Non-Game Birds to Your Property** will be presented via Zoom. Speaker: Mercedes Maddox, Alabama Department of Conservation and Natural Resources. For more information contact **Becky Barlow** at (334) 844-1019.

April 12...Online 12 Noon - 1 PM CT. **Eastern**

**Diamondback Rattlesnake** will be presented via Zoom. Presented by Jamye Waldron, Marshall University. For more information contact **Bence Carter** at (334) 693-3800.

**April 14-15...Marshall County. 2023 AFOA ANNUAL MEETING** at the Lake Guntersville State Park Lodge. **See pages 4 & 5 for complete meeting details. Room reservations:** Call (256) 505-6621. To receive the special room rate mention Alabama Forest Owners' Association - Group Code 9777.

April 20...Elmore County 6 PM. **Wild Game Cook-Off** at Alabama Wildlife Federation Headquarters, Millbrook. Fee: \$50 for up to 2 adults. Youth 15 and under free. Call 1-800-822-9453.

April 24-28...Baldwin County 8 AM - 4 PM. **Learn to Burn** attendees will experience a day-long "start to finish" learning opportunity. Register early as space is usually limited. For more information contact **Ryan Mitchell** at (251) 423-9415.

April 25-28...Haines City, Florida. **Prescribed Fire for Wildlife Training** at the FFA Leadership Training Center. Fee: \$425. For more information contact **Jim Schortemeyer** at (239) 455-5847.

...  
**More Events can be found on AFOA's website at [www.AFOA.org/cal/cal.htm](http://www.AFOA.org/cal/cal.htm)**  
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**THE DEER AND THE ANTELOPE** may play on private land, but they do not belong to private landowners.

- **Wildlife resources are a public trust.** In 1842, the U.S. Supreme Court declared that wildlife resources could not be owned by individuals, rather wildlife belongs to all people and is managed in trust by government agencies.
- **Wildlife is an international resource.** Migratory fish and wildlife move across boundaries of states, provinces, and countries; therefore, international policies are necessary to ensure proper management of these resources.

Source: **The North American Model of Wildlife Conservation** by Claude Jenkins, *Alabama Wildlife*, Winter 2023. Near the end of his article, Jenkins asks, "Is it time for a different model?" A penny for your thoughts.



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**STORM DAMAGED TIMBER:** "If timber from the disaster is salvaged, a taxable gain may still result." "The Internal Revenue Code allows, under certain circumstances, for gain from an involuntary conversion (such as a casualty loss) to be deferred. To be eligible to defer the gain, the landowner must use the gain to purchase a qualifying replacement property. The purchase of seedlings, planting, restoration/repair work on culverts, fences, gates, and roads, or the purchase of a replacement timber site, all qualify as replacement property. The landowner has two years to replace the property." Source: **Tax Considerations Before and After a Natural Disaster** by Tamara Cushing, *The Consultant*, 2023.



**SASSAFRAS:** We always knew that when you scratch the root of a sassafras tree, it smells just like A & W Root Beer. But we didn't know that sassafras "is a dioecious species, with male and female flowers occurring on separate trees." Nor did we know that sassafras is allelopathic, producing chemicals that inhibit the growth of neighboring



trees and plants." Source: **The Wood in Your Woods: Sassafras** by Jeff Joseph, *New York Forest Owner*, Jan/Feb 2023.



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**295 ACRES** of "mostly wooded land" in Kentucky sold at auction for \$919,128, or an average of \$3,116 per acre. Source: *The Progressive Farmer*, January 2023.



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**"MANY ANDROID PHONES TO GET SATELLITE CONNECTIVITY,"** reported BBC News on 1/6/23. "A new partnership between the satellite phone firm Iridium and chip giant Qualcomm will bring satellite connectivity to premium Android smartphones later in the year. It means that in places where there is no mobile coverage, handsets can connect with passing satellites to send and receive messages."

- 4-H PLEDGE**
- ◇ I pledge my head to clearer thinking,
  - ◇ My heart to greater loyalty,
  - ◇ My hands to larger service,
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  - ◇ for my club, my community, my country, and my world.

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