



Phone: (205) 624-2225
E-Mail: RLL@AFOA.ORG

CAPITAL IDEAS

The Newsletter of the Alabama Forest Owners' Association, Inc.

Advocate for the Forest Owner

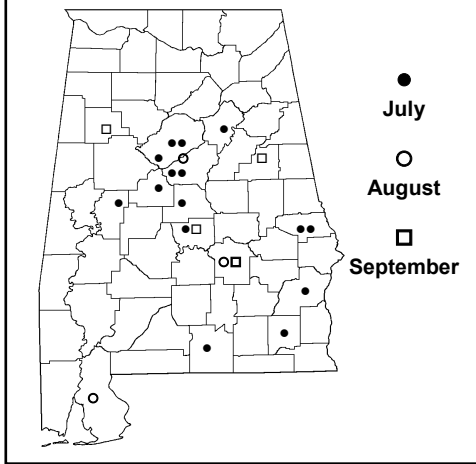
July 2021 Vol. 40, No. 7

www.AFOA.org



P. O. Box 361434
Birmingham, Alabama
35236-1434

CALENDAR OF EVENTS



JULY 2021

July 7-8...Athens, Georgia. **Optimal Management of Southern Pine Plantations Under Varying Economic Conditions** at Flinchum's Phoenix, 650 Phoenix Drive. This course discusses how such evaluations should be made and provides examples for different stumpage markets and many combinations of treatments. The course will examine different combinations of silvicultural treatments and how those treatments impact return in different markets ranging from all products having low and high values to low pulpwood and higher solid wood markets. Fee: \$350. Contact [Ingvar Elle](mailto:ingvar.elle@flinchum.com) at (706) 583-0566.

July 7-9...Jackson, Mississippi. **Teacher's Conservation Workshop** at Mississippi Ag and Forestry Museum, 1150 Lakeland Drive. The workshop will include numerous field trips including industries, harvesting operations, management practices, and hands-on activities. Forest owners and forest products companies are urged to sponsor a teacher. Fee: \$60; meals included. Contact [Emma Winterhalter](mailto:emma.winterhalter@mississippiagandforestry.com) at (601) 946-5336.

July 9...Online at 11:15 - 11:30 AM CT. **Fifteen Minutes in the Forest: Hunting & Recreation Leases**. Join Virginia Forest Landowner Education Program's Jennifer Gagnon for a discussion on hunting and recreation leases. This event will be held via Zoom meeting. Zoom Meeting Details - Join: <https://virginiatech.zoom.us/j/97509089739> During the meeting questions can be typed into the chat box. For more information contact [Jennifer Gagnon](mailto:jennifer.gagnon@virginiatech.edu) at (540) 231-6391.

July 12...Online 6 PM CT. **Enhanced Scouting: Scouting Your Hunting Property Fast and Effectively** will be presented via Zoom. This webinar is part of the National Deer Association's (NDA) Beer and Deer Webinar Series. Speaker: Brian Grossman, National Deer Association. Registration required. For more information call 1-800-209-3337.

July 12, 13, 14, 15 & 19...In-person & Online. **Teacher's Conservation Workshop** will be presented in-person and online this year. Participants are welcome to register for 1 or all 3 in-person workshops. The Pre and Post Zoom sessions are required to be eligible to attend the in-person session(s). This workshop will focus on how working forests function to purify water, prevent erosion, and promote wildlife all while putting Alabamians to work. The workshop will include field trips and hands-on activities. Fee: \$20 in-person. Lunch is included at in-person workshops. The Zoom workshop on July 12 is free. Contact [Ashley Smith](mailto:ashley.smith@alfoa.org) at (334) 614-5048.

July 12...Online Zoom workshop
July 13...Location to-be-determined
July 14...Autauga County
July 15...Covington County
July 19...Online Zoom wrap-up session

July 12 - October 1...Online. **Woodland Options for Landowners** is a twelve week self-paced course covering topics such as: Setting management goals, Writing a management plan, Using aerial photos, Using topographic maps, Using soil surveys, Determining boundary lines, Forest ecology, and Working with natural resource professionals. Fee: \$45 per family. Contact [Jennifer Gagnon](mailto:jennifer.gagnon@virginiatech.edu) at (540) 231-6391.

July 13...Shelby County. **Special General Election** for vacant Alabama House District 73 seat. This seat was previously held by state Representative Matt Fridy. Sheridan Black and Kenneth Paschal are running for the seat.

July 13...Bibb/Chilton/Hale/Jefferson/Shelby Counties. **Special General Election** for vacant Alabama Senate District 14 seat. This seat was previously held by state Senator Cam Ward. Virginia Applebaum and April Weaver are running for the seat.

July 13...Online 9 - 10:30 AM CT. **Herbicide for Pine Management Workshop** will be presented via Zoom. Would you like to learn more about appropriate herbicide and application rates for pine management? This workshop is intended to inform attendees of current herbicide applications available for use in pine management efforts. Registration required. For more information contact Doug Carter at (601) 825-1462.

July 13...Online 12 Noon - 1 PM CT. **Forester: Skinny on Thinning** will be presented via Zoom. This lunch and learn is for women (*men are welcome to attend*) that own forestland or are just interested in learning more about forestry in a relaxed, fun setting. Join during your lunch break as Extension Specialist and Assistant Professor, Dr. Adam Maggard, discusses the benefits of thinning southern forests and recognizing when it is time. Pre-registration required. For more information contact [Benice Carter](mailto:benice.carter@alfoa.org) at (334) 389-4055.

July 13-15...Cookeville, Tennessee. **Teacher's Conservation Workshop** at TN-TECH-Horticulture Labs Shipley Farm, 2395 Gainesboro Grade. The workshop will include field trips, learning about forest management practices, and hands-on activities. The workshop is geared for, but not limited to, non-forestry, non-environmental or non-wildlife educators. Contact [Teri Frye](mailto:teri.frye@tn-tech.edu) at (931) 319-4189.

July 14...NATIONWIDE 10:00 AM Central Time. **CAPITAL IDEAS - LIVE! 15-minute Telephone News Conference for Alabama Forest Owners**. Listen on your phone or later on the web. Call AFOA to register: (205) 624-2225.

July 15...St. Clair County 9:45 AM - 12:45 PM. **Forestry and Wildlife Conservation Workshop** at the Alfa Building in Ashville. Topics include Wildlife Planning for you Property, Conservation Programs, and Forest Management Planning. Lunch provided. **RSVP** to (205) 338-7215.

July 15...Online 5:30 - 7 PM CT. **Dine and Discuss: Forestry Management and Niche Markets** will teach participants basic forestry terms, forest management strategies/techniques, introduce agencies and natural resource professionals to contact, and the basic theory and science of forestry. The niche markets section will explore opportunities for landowners to use their forest land to produce non-traditional forest products. Several types of markets will be discussed as well as a brief introduction to the management required. For more information contact [Charley Maxwell](mailto:charley.maxwell@alfoa.org) at (843) 653-4942.

July 15...Online 6-7 PM CT. **Agroforestry in the Southeast** will be presented via Zoom. This webinar is part of a year-round forage production and grazing/browsing management series. This session's topics will be ecosystem services from agroforestry systems and cultivation of mushrooms on waste wood for improving timber stands. Pre-registration required. Contact [Dr. Uma Karki](mailto:uma.karki@alfoa.org) at (334) 727-8336.

July 15...Online 7 PM CT. **Succession Planning** via Zoom. Instructor: Robert Tufts. Fee: \$15. Questions? Contact [Robert Tufts](mailto:robert.tufts@alfoa.org) at (334) 734-2120.

July 16...Barbour County 8 AM. **Quail and Turkey Management Tour** at the Barbour County Management Area, 164 Christa Drive, Midway. Speakers: Nick Yashko, Quail Forever, Drew Metzler, Alabama Extension System, and Steven Mitchell, Alabama Dept. of Con-

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(CALENDAR of Events Continued on Page 3)

STANDING TIMBER VALUES				
	Hardwood Pulpwood		Oak Sawtimber	
	\$ per ton		\$ per ton	
	1Q20	1Q21	1Q20	1Q21
Alabama	15.13	13.71	47.65	48.04
North	15.13	13.71	47.65	48.04
South	13.23	11.67	47.63	46.10
Average	14.18	12.69	47.64	47.07

Hardwood Pulpwood — 5,800 lbs./cord
Oak Sawtimber — 17,500 lbs./1000 Board Feet (Doyle)
1st Quarter, 2020 (1Q20) and 1st Quarter, 2021 (1Q21)
from Timber Mart-South, University of Georgia.
★ For subscription details: call (706) 247-7660 or visit www.timbermart-south.com M1 07/2021

STOCK MARKET REPORT			
		Price Per Share	
Company or Fund Name		06/15/20	06/15/21
PotlatchDeltic Corp. (PCH)	REIT	36.30	53.08
Rayonier (RYN)	REIT	23.97	34.64
Weyerhaeuser Co. (WY)	REIT	22.10	34.67
Louisiana Pacific (LPX)		24.01	58.77
WestRock (WRK)		28.26	56.45
CUT	ETF	24.41	38.02
WOOD	ETF	54.65	87.10

Stock Market Report courtesy of Alan Jordan, Raymond James Financial Services, Birmingham, Alabama.

LUMBER & SHEATHING PRICES		
	06/18/20	06/17/21
2 x 4 untreated framing lumber*	\$535	\$950
7/16" Oriented Strand Board **	\$290	\$1160

* 2x4 #2&Btr Southern Pine Eastside (f.o.b. mill) (per 1,000 board feet)
** 7/16" OSB South (East) (f.o.b. mill) (per 1,000 square feet)

FORESTLAND FOR SALE www.forestland.bz

- Dow-Jones Industrial Average: 33945.58
 - 10-year Treasury yield: 1.471%
 - Dollar: 110.67 Yen; Euro: \$1.1944
 - Oil: \$73.06/barrel
 - Gold: \$1,776.30/roy ounce
- Source: *The Wall Street Journal*, 6/23/21

MEDIAN HOME SALE PRICE HITS ALL-TIME HIGH OF \$377,200. Source: National Federation of Independent Business (NFIB) *Small Business Weekly*, 6/22/21.

STATE FORESTS & CARBON: “We recently enrolled our state forests into a new one-year forest carbon program (www.ncx.com/ncx) which provides ‘harvest deferral credit’ payments to landowners in lieu of harvesting timber during that time period. ... Not only does this program generate additional revenue for this agency, we believe this program may represent another viable, interim form of revenue for forest landowners across the state.” Source: Alabama Assistant State Forester, Will Brantley, *TreeTopics*, June 2021.

SOME CONCERNED FED IS BRINGING ABOUT ANOTHER HOUSING BUBBLE: In an online analysis, CNN (6/19, Egan) said that even with home prices that are climbing at the quickest “pace on record, the Federal Reserve continues to prop up the housing market by purchasing \$40 billion of mortgage bonds each month.” Though the Fed was at last “‘talking about talking about’ removing some of its support, some fear the US central bank is creating another housing bubble as it deliberates.” CNN added, “That’s because the Fed’s emergency strategy is artificially lowering the cost of mortgages, and further boosting prices that already looked stretched in many markets.” Source: *NFIB Small Business Weekly*, 6/22/21.

CLASSIFIED SECTION

CERTIFIED PUBLIC ACCOUNTANTS

JamisonMoneyFarmer PC Tuscaloosa, AL (205)345-8440
Richard, Harris, Ingram and Bozeman, PC (334)277-8135

CONSULTING FORESTER - Member: ACF

C. V. Forestry Services Clayton, AL (334)775-8345
Melisa V. Love, RF, ACF Opelika (334)745-7530
Joseph E. Rigsby, RF, ACF Georgiana (334)265-8200
Larson & McGowin, Inc. Mobile, AL (251)438-4581
Eddie Carlson, RF, ACF Montgomery (334)270-1291
McKinley & Lanier Forest Res. Tuscaloosa (205)344-5139
Gibson Forest Mgmt., Inc. Aliceville, AL (205)373-6168
Forestall Company, Inc. Hoover 1-800-844-0904
John R. Stivers, RF, ACF, CF AL & GA (334)253-2139
Sizemore & Sizemore, Inc. Tallassee, AL (334)283-3611
J. Pat Autrey Fort Deposit (334)227-4239
F & W Forestry Services LaFayette (334)864-9542
M & W Forestry Consultants Ozark, AL (334)432-0467
Edward F. Travis, RF, ACF Mobile, AL (251)408-1467

CONSULTING FORESTER

Stewart Forestry Services, Inc. Decatur, AL (256)350-9721
Midsouth Forestry Services, Inc. Gordo, AL 1-888-228-7531
[Forever Green, Inc.](http://www.ForeverGreen.com) Leeds, AL (205)837-4466
[American Forest Mgmt.](http://www.AmericanForestMgmt.com) Prattville, AL (334)358-2345
Southern Forestry Cnslt. Enterprise, AL (334)393-7868
Eiland Forestry & Real Estate Trussville (205)655-0191
Foster Land Management, LLC Central Ala. (205)826-7741
Lang Forestry Consultants, LLC Selma (334)327-9294

CONSULTING FORESTER (Continued)

Cliff A. Logan & Associates, Inc. Eutaw, AL (205)372-9321
Richard Crenshaw, RF Greenville, AL (334)382-3826
M. Tyler Travis, RF Citronelle, AL (251)406-9485

INSURANCE

Alabama Medicare Plans Birmingham, AL (205)290-8648
Making Sense of Medicare www.alabamamedicareplans.com
Hunting Lease & Timberland Liability Group Policies
Alabama Forest Owners' Association (205)624-2225

LAND FOR SALE

Tutt Land Company www.tuttland.com (334)534-1315
Carlson Land Services Montgomery (334)270-1291
Hudson Hines Real Estate www.hudsonhinesrealestate.com
[American Forest Mgmt.](http://www.AmericanForestMgmt.com) Prattville, AL (334)358-2345
Southeastern Land Group, Inc. 1-866-751-5263
Farm & Timber Land AL, GA, TN, FL www.selandgroup.com
John Hall & Co. www.johnhallco.com (334)270-8400
National Land Realty [NationalLand.com](http://www.NationalLand.com) (855)NLR-LAND
Larson & McGowin, Inc. Mobile, AL (251)438-4581
Southeastern Realty & Auction Co John Hall (334)534-0525
Longleaf Land Co. LLC [longleafland.com](http://www.longleafland.com) (334)493-0123
Mossy Oak Properties - Logan Land Co. 1-877-377-5263
Target Auction Company All of 1-800-476-3939
Real Estate Auctions SE www.targetauction.com
Great Southern Land [greatsouthernland.com](http://www.greatsouthernland.com) (334)472-0029
Travis Timberlands www.edwardfravis.com (251)408-1467
McKeithen Land & Realty, LLC (251)424-4656

LAND MANAGEMENT SERVICES

Scotch Land Management, LLC Fulton, AL (334)637-2128

NUISANCE WILDLIFE CONTROL

Rabolli Environmental, Inc. (205)277-9426

POND MANAGEMENT

Honey Hole Fisheries Ralph, AL (205)333-3665

POSTED SIGNS

Alabama Forest Owners' Association (205)624-2225

REAL ESTATE APPRAISALS

Larson & McGowin, Inc. Mobile, AL (251)438-4581

TIMBER BUYER

Blue Ox Forestry, Inc. (334)875-5100
IndusTREE Timber, Inc. (334)567-5436
Ronny Wimberley Land & Timber Division (251)605-5049
Ideal Timber Company, Inc. (334)375-2895
Reynolds Timber Company (205)928-0131
Sudduth Land & Timber LLC (205)361-3065
4Green Forestry, Inc. (334)300-0241

TIMBER SALE ASSISTANCE

TIMBER BUYER LIST for your county. Printed on gummed labels ready for mailing prospectus. Just tell us the county in which your timber is located. \$15 per county. MEMBERS ONLY. AFOA, Box 361434, Birmingham, AL 35236

TREE PLANTING EQUIPMENT & SERVICES

Site Preparation & Tree Planting Services. For a list in your county, call AFOA at (205)624-2225.

TREE SEED FOR SALE

LOUISIANA FOREST SEED CO. (318)443-5026

TREE SEEDLINGS FOR SALE

INTERNATIONAL FOREST COMPANY 1-800-633-4506
Let's Grow Together
ArborGen Selma Nursery
Be a Proud Steward of a Beautiful, Profitable Forest
1-800-222-1280 ArborGen.com
SUPERIOR TREES, INC. Lee, FL (850)971-5159

WEYERHAEUSER SEEDLINGS
PLANTED - PROVEN - PROFITABLE
1-800-634-8975

CLASSIFIED ADVERTISING RATES: First Line \$85.00/year.

(CALENDAR OF EVENTS CONTINUED FROM PAGE 1)

ervation & Natural Resources. For more information contact [Bence Carter](#) at (334) 389-4055.

July 16-18...Jefferson County. **Annual World Deer Expo** at Birmingham Jefferson Convention Complex, 2100 Richard Arrington, Jr. Boulevard North, Birmingham. The expo will have hunting products, apparel, outfitters from all over the world, seminars, outdoor celebrities, kid's activities, and more. Fee: \$10; kids receive discounted admission. For more info call Channing Brown at (205) 678-4141.

July 16-18...Hilton Head Island, South Carolina or Online. **Georgia Forestry Association (GFA) Annual Conference** will be held in-person and have a virtual-only option. Attend the conference to learn more about Georgia forestry from national leaders and experts in forest business, economics, government, and public policy. 6 CFEs available. Fee: \$600 in-person or \$200 virtual. Contact [Rhonda Freeman](#) at (706) 845-9085.

July 17...Clinton, Wisconsin 9:30 AM - 3:15 PM. **Walnut Council Regional Meeting** at the Al Goestch property just east of Beloit. There will be an optional meet and greet Friday night before the Saturday field day, dinner on your own. The Saturday field day is in the morning, followed by a box lunch and afternoon seated program. Goetsch property consists of native walnut timber of very large size and high quality, a recent harvest with understory regeneration activities, and plantations of various ages. Fee: \$20; lunch included. For more information contact the [Walnut Council](#) at (765) 409-3272.

July 20...Dale County 3 PM. **Landowner's Guide to Herbicides** at the Dale County Extension Office, 202 South Highway 123, Ozark. This workshop will provide landowners with the information and guidance to more safely and efficiently apply herbicides on their property. Topics include: Pesticide Rules and Regulations, Introduction to Private Applicator Permit, Cost Share Opportunities for Landowners, Forestry Herbicides and Application Methods for Common Management Goals, Sprayer Calibration Methods, Invasive Species Identification and Management, and Managing Vegetation In and Around Waterways. For more information contact [Bence Carter](#) at (334) 389-4055.

July 20...Lee County 6 PM. **Alabama Forestry Association Auburn Area Regional Reception** at Marriott at Grand National - Patio, 3700 Robert Trent Jones Trail, Opelika. Catch up on news of importance to your forestland investment and meet others in the forest industry in a relaxed, comfortable environment. This Regional Reception is being held at the same location as the Forest Economics meeting on July 21. Contact [Liz Chambers](#) at (334) 481-

(CALENDAR OF EVENTS CONTINUED ON PAGE 6)



STORM DAMAGE FUNDS AVAILABLE: The Hurricane Michael [and Lee County tornadoes] Block Grant will provide \$10 million in financial relief to qualifying non-industrial private forest landowners of Alabama with a one-time payment. Eligible citizens must own timber in the following counties: Barbour, Bullock, Coffee, Covington, Crenshaw, Dale, Escambia, Geneva, Henry, Houston, Lee, Montgomery, Pike, or Russell. Call the Alabama Forestry Commission at (334) 240-9334 or send email to hurricane.michael@forestry.alabama.gov



Flynn Miller
T: 706.714.4108
Flynn.Miller@prt.com
www.prt.com

Containerized seedling plugs:
- Longleaf
- Loblolly
- Slash and Shortleaf

WHAT ARE INSTITUTIONAL FORESTLAND INVESTORS SAYING? One investor "expressed a concern shared by others regarding the unintended consequences on forest supplies of policy and legislation, now that timber markets are starting to balance in some areas: **"We really don't need the Trillion Tree Act."** Source: Forisk Consulting Press Release, 6/22/21.

SOUTHERN PINE BEETLES (SPB):



"The SPB spring pheromone survey was completed in May and the results (from Forestry Commission traps and national forest traps) indicate a moderate to low occurrence of beetle infestations. The results are not surprising since Alabama received an ample amount of rain during the winter and spring months. Because the prediction is low for SPB infestations, we are only conducting one statewide flight this year." Source: Dana Stone, AFC Forest Management Division Director, 6/22/21.



AMERICAN FOREST MANAGEMENT
americanforestmanagement.com

BILLBOARD LEASE RATES?

How much should landowners charge advertising companies for the opportunity to place billboards on their land? If you can help us answer that question, we'll pass it along to interested landowners. Thanks. RLL@AFOA.org.



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FOREST PROFILES:

FOREST PRODUCTS MANUFACTURERS
by **Paige Townley**



Roof and floor trusses have been shipping out of [Lineville's John-Co Truss](#) for over 30 years.

John and Barbara DeCoursey started the company back in 1990, coming to Alabama by the way of Rhode Island. "John visited Alabama years ago with a friend from the Navy who lived here and loved it," Barbara said. "He bought some property, and we've been here since 1988."

Soon after moving here, the DeCourseys established the company, which uses southern yellow pine exclusively. "It's the only wood that can be used structurally," Barbara explains. The small business sells to contractors, individuals, and building supply stores in an approximately 100-mile radius. They sell mostly residential trusses, though a small percent of what they do is commercial work.

As committed as John-Co Truss is to providing quality trusses, it's also devoted to helping its community. They give away sawdust and wooden blocks many times a year to anyone that wants them. "We box them up and we've had many people come by to get truckloads. It helps many people keep heating costs down, and we're glad to do it."



2021-2022 Application for Use of Alabama Forest Owners' Association's Hunting Lease Liability Group Insurance Policy



HUNTING LEASE LIABILITY INSURANCE COVERAGE FOR THE SMALL FOREST LANDOWNER
Insurance provided through Outdoor Underwriters, Inc., Columbia, SC

COVERAGE INCLUDES:
General Liability
\$1,000,000 per occurrence
\$2,000,000 aggregate per hunting club limit
Zero Deductible
2013 Occurrence Form
Hunt Club Member vs. Hunt Club Member Coverage
Hunting Club Guest Liability Coverage
Fire Damage Coverage: \$50,000 per occurrence, \$1,000 deductible
Med Pay: \$1,000

ADVANTAGES:
Landowner certain of adequate coverage
Designed to meet needs of small landowner

Hunting Lease Liability Insurance is available to each member of the Alabama Forest Owners' Association (AFOA) on land owned by the member which is **leased** to a hunting club. Land may be located anywhere in the United States.* Lands that are subleased may **not** be included. AFOA is taking applications for coverage under its 33rd one-year group policy which will become effective August 1, 2021 and will remain in effect to August 1, 2022. Coverage begins on or after August 1, 2021, based on date of receipt of correctly completed application and full payment. The policy names both the landowner and the hunting club as insured and each receives a certificate of insurance.

This program offers broad coverage, but it must be remembered that the insurance is strictly "hunting lease **liability** insurance" and does not take the place of liability insurance unrelated to leased hunting activities. Watercraft (longer than 19 feet and/or powered by motors greater than 25 hp) related accidents as well as commercial dove shoots and short term fee hunting are **not** covered.

It is recommended that all details of the lease agreement between the landowner and the hunting club be written and mutually agreed upon. It is further recommended that the lease agreement require the hunting club to have written by-laws which are subject to approval by the landowner.

* New applications not accepted for land in AR, FL, LA, MD, TN, or VA unless landowner is resident of or owns land in Alabama.

NO REFUNDS WILL BE ISSUED

Application must be filled out completely in order to be processed.
2021-2022 Policy will become effective August 1, 2021, and will remain in effect to August 1, 2022.

NOTICE: This form is for **new users only**. Current users of AFOA's policy were sent renewal notices in the mail.

LANDOWNER INFORMATION

Name of Person Representing Landowner (must have legal authority) _____

Name of Landowner _____

Last Year's AFOA Policy Identification Number if available (examples: 200001, 202073) _____

Mailing Address _____

City, State & Zip Code _____

Home Telephone _____ Work Telephone _____

Fax Number _____ E-mail Address _____

* Each distinct ownership, whether individual, partnership, trust, corporate, etc., must maintain a membership in AFOA and qualify separately for insurance coverage. AFOA requires that each ownership be represented by the landowner himself or a designated agent with legal authority to act as the landowner's agent (In most cases, the Hunting Club representative is **NOT** the designated agent with legal authority).

HUNTING CLUB INFORMATION (Landowner should include the following information for each hunting club to be covered; make copies as needed.)

Name of Club Representative _____

Name of Hunting Club _____

Mailing Address _____

City, State & Zip Code _____

Home Telephone _____ Work Telephone _____

Fax Number _____ E-mail Address _____

Number of Members in Club _____ Location of Leased Land: County & State _____

Lease Price (optional question) \$ _____ per acre Other non-cash requirements _____

COVERAGE DOES NOT APPLY FOR COMMERCIAL HUNTING OPERATIONS. Signature: _____

Mail Application with 2 Checks payable to AFOA to:



AFOA - Hunting
P. O. Box 361434
Birmingham, AL 35236

Questions: Call (205) 624-2225

Personal Checks or Money Orders are acceptable. A \$21 fee will be charged for each "bad check."

Overpayments of \$5+ will be refunded. Overpayments of less than \$5 will be retained as a donation.

Calculation of Fees for above landowner leasing to above club.
(no fractional acres) (CI202107)

Landowner Membership dues:	\$ 17.00
Landowner Fee*: (due once per policy-year)	\$ 57.00
Send two checks. Amount of first check =	\$ 74.00
Hunting Club Fee:** (due for each club)	\$ 71.00
Acreage Fee:*** (28 cents/acre x _____ acres)\$ _____	
Send two checks. Amount of second check =	\$ _____

* Landowner Fee includes an AFOA fee of \$40. ** Hunting Club Fee includes an AFOA fee of \$15.20.
*** Acreage Fee includes an AFOA fee of 3 cents per acre.

Space reserved for AFOA use.



2021-2022 Application for Use of Alabama Forest Owners' Association's Timberland Liability Group Insurance Policy



For Protection from Liabilities Related to Timberland Ownership.
Coverage may extend to forestland outside Alabama if owner is Alabama resident or owns some forestland in Alabama.

Designed for the small forest landowner, the policy is provided through Outdoor Underwriters, Inc., Columbia, SC. The one-year group policy *becomes effective May 1, 2021*, and will remain in effect to May 1, 2022. **Coverage begins on or after May 1, 2021, based on date of receipt of correctly completed application and full payment.** More than 1,200 AFOA members used the 2020-2021 policy.

Membership: A landowner must be a member of the Alabama Forest Owners' Association to use the group insurance policy. If your membership dues are due, you may include payment for one year's membership dues at the \$17, \$29, or \$170 membership level.

Advantages

Landowner certain of adequate liability coverage
Affordable insurance for small timberland owners

Coverage includes

Commercial General Liability Coverage

\$1,000,000 per Occurrence

\$2,000,000 Aggregate per Landowner

Deductible: \$250.00 per Occurrence

ISO - 2013 Occurrence Form

Special Rating Basis for Small Timberland Owners

Coverage does not apply for commercial development property and/or residential property

No refunds will be issued for cancellations.

Application must be filled out completely in order to be processed. *Applications subject to approval by Outdoor Underwriters, Inc.*

Name of Person Representing Landowner _____

Name of Landowner _____

Mailing Address _____

City, State & Zip Code _____

Home Telephone _____ Office Telephone _____

Fax Number _____ E-mail Address _____

Location and Number of Acres (Give legal description - *Include county names*) _____

What is land used for? _____

Losses in Past Five Years _____

Other Entities To Be Insured _____

Are locations fenced or posted? _____ yes _____ no

If no, explain _____

Any leased hunting? _____ yes _____ no Does Hunting Club Maintain Insurance? _____ yes _____ no

If no, explain _____

Any Buildings? _____ yes _____ no

If yes, explain _____

Any Lakes or Ponds? _____ yes _____ no

If yes, explain _____

Any Watercraft or Docks? _____ yes _____ no

If yes, explain _____

Any Dams/Spillways/Bridges? _____ yes _____ no

If yes, explain _____

Any Property Ever Used For Mining? _____ yes _____ no

If yes, explain _____

Signature of Landowner

Applications are subject to approval by Outdoor Underwriters, Inc.

Mail Application with payment to:

AFOA - Timberland
P. O. Box 361434
Birmingham, AL 35236



Questions: Call: (205) 624-2225

Fax: (205) 624-2228

Personal Checks or Money Orders are acceptable.
A \$21 fee will be charged for each "bad check."

Overpayments of \$5+ will be refunded. Overpayments of less than \$5 will be retained as a donation.

LINK: _____ POLICY ID #: _____

Calculation of Fees (no fractional acres, please) (CI202107)

Membership dues

\$17 Regular, \$29 First Class, \$170 Sustaining: \$ _____.

Annual Fees Related to Insurance

* Landowner Processing Fee: \$33.20

** Acreage Fee (37 cents/acre x _____ acres): + \$ _____.

Total Annual Insurance Fees: \$ _____.

Total Amount Enclosed (insurance & membership): \$ _____.

* Landowner Processing fee includes an AFOA fee of \$30.

** Acreage fee includes an AFOA fee of 3 cents per acre.

Space reserved for
AFOA use.



GPS TRACKING & EMERGENCY CONTACT: CAIRN tracks your hike and if you haven't reached a set destination or returned back home by a certain time, the app will alert your family with either text messages or emails. It will also let your family know if you have cell service and your phone's battery level. Source: *Wisconsin Woodlands*, Summer 2021.

FOREST PROFILES: CONSULTING FORESTERS
by Paige Townley



For **Ernie Spiller**, the interest in forestry all started with his dad. Growing up, Spiller's dad was always farming, which kept Spiller outside in nature. "Over time, I ventured out into learning more about the woods and from there my interest grew," he said.

That interest led Spiller to Mississippi State University to get a degree in forest management and become a registered forester. After a couple of years working for Gulf States Paper, Spiller went to work for another forester. He diligently spent time developing contacts and building a client base, and soon, with the retirement of the forester, was at the helm of his own business, Southern Forestry Services, Inc.

Located in Tuscaloosa, the company works with mostly private landowners on a variety of management needs, from timber sales and management plans to reforestation, site prep, and tree planting. "I enjoy helping people," Spiller said. "So often private landowners come to me because either something has happened in the past and they have been handed their family property or they are buying property and don't know where to get started. I always say I'm like a bus driver; my goal is to take them where they want to go because everyone's objectives for a piece of property is different."

(CALENDAR OF EVENTS CONTINUED FROM PAGE 3)

2135.

July 20-22...Springville, Tennessee. **Teacher's Conservation Workshop** at Tennessee National Wildlife Refuge, 1371 Wildlife Drive. The workshop will include field trips, learning about forest management practices, and hands-on activities. The workshop is geared for, but not limited to, non-forestry, non-environmental or non-wildlife educators. Contact **Teri Frye** at (931) 319-4189.

July 21...Lee County 7:15 AM - 1 PM. **Forest Economics** at Marriott at Grand National - Patio, 3700 Robert Trent Jones Trail, Opelika. **Topics:** Federal Overview of Emerging Tax Policy, Alabama State Port System, Local Taxes/Licensing Fees, Severance Tax, Supply Chain Economics, and Alabama's Property Tax System. Fee: \$85; lunch included. Contact **Liz Chambers** at (334) 481-2135.

July 22...Jefferson County 9 AM - 2:30 PM. **Landowner Tour** at the Turkey Creek Nature Preserve, 3906 Turkey Creek Road, Pinson. The outdoor tour will include tips and tools landowners can use to ensure their forest is healthy resulting in clean water for everyone. Topics include ways to improve your forest through Forest management, Pond management, and Certifications. Lunch provided. CFE and PLM credits available. For more information contact **Brad Nail** at (334) 481-2154.

July 24...Elsberry, Missouri 9:45 AM - 3 PM. **Walnut Council Regional Meeting** at the Forrest Keeling nursery. There will be an optional meet and greet Friday night before the Saturday field day. The Saturday field day is in the morning, followed by a box lunch and afternoon seated program. Forrest Keeling nursery grows over 1.5 million plants annually: seedlings, liners and container stock. They specialize in RPM-produced native plants and offer 380 different species. This includes 273 trees and shrubs species and 107 perennials. Finished stock includes caliper trees up to three inches in diameter. Fee: \$20; lunch included. For more information contact the **Walnut Council** at (765) 409-3272.

July 28...Knoxville, Tennessee 5:30 PM ET. **Tennessee Forestry Association Regional Meeting** at Ye Olde Steak House, 6838 Chapman Highway. **Topics:** Hardwood Promotion Programs and Markets & Exporting Programs for Tennessee wood producers. Fee: \$TBD. Contact **Dana Howard** at (615) 883-3832.

July 31...Butlerville, Indiana 9:30 AM - 3:15 PM. **Walnut Council Regional Meeting** at the Southeast Purdue Ag Center. There will be an optional meet and greet Friday night before the Saturday field day. The Saturday field day is in the morning, followed by a box lunch and afternoon seated program. SEPAC is the largest Purdue Agricultural Center, including 1,600 acres of timber. They host practical agronomic and forestry research and field programs on a variety of topics. Current forestry projects include: insect and disease monitoring, tree planting demonstrations,

screening butternut for resistance, comparing pure and hybrid butternut, progeny tests of black walnut families, impacts of fencing, fertilizer, and genetics on walnut growth. Fee: \$20; lunch included. For more information contact the **Walnut Council** at (765) 409-3272.

AUGUST 2021

August 5...Online 7:45 AM - 2:35 PM CT. **Pine Genetics and Nursery Updates** will be presented via Zoom Webinar. Individuals interested in reforestation of lands they manage or own are increasingly faced with more genetic options offered by nurseries that produce southern pine seedlings. Upon completion of this meeting, a forest landowner or land manager will be able to make more informed decisions when selecting and purchasing loblolly, slash, and longleaf pine seedlings for reforestation efforts. Fee: \$175; \$25 discount if paid by July 15. Contact **Ingvar Elle** at (706) 583-0566.

August 5-8...Montgomery County. **Farm & Land Expo** at the Renaissance Montgomery & Convention Center, 201 Tallapoosa Street, Montgomery. The Expo will feature new products and town hall style presentations on a wide array of topics. The Green Tour could be of special interest to forest landowners. Fee: Variable. For more information contact **Robyn Ledbetter** at (334) 613-4953.

August 9...Online 6 PM CT. **The Predator Trap: Challenging Traditional Thinking on Predator Management for Deer** will be presented via Zoom. Speaker: Will Gulsby, Auburn University. Call 1-800-209-3337.

August 10...Online 12 Noon - 1 PM CT. **ForestHer: Forest Management Plans** will be presented via Zoom Webinar. Join during your lunch break as Regional Extension Agent, Lynn Dickinson, discusses the importance of having a management plan and how to establish one. Contact **Bence Carter** at (334) 389-4055.

📞 August 11...NATIONWIDE 10:00 AM Central Time. **CAPITAL IDEAS - LIVE! 15-minute Telephone News Conference for Alabama Forest Owners.** Listen on your phone or later on the web.

August 11-13...Atlanta, Georgia. **Southern Forest Products Machinery & Equipment Exposition** at Georgia World Congress Center. EXPO showcases the latest products and services for the wood products industry. A sawmilling conference will take place August 11-12 in conjunction with the Expo at the World Congress Center. Fee: \$25; \$5 discount if paid in advance. Contact **Eric Gee** at (504) 443-4464x3.

📍 August 12...Jefferson/Shelby County 6 to 8 PM. **AFOA Dinner and Discussion** at a location to-be-determined. No-host dinner at 6 PM. Then listen to a 15 minute program, and discuss the issues with other forest landown-

(CALENDAR OF EVENTS CONTINUED ON PAGE 7)

MEMBERSHIP APPLICATION

MEMBER SERVICE REQUESTS

- I own 40 or more acres of forestland in Alabama and would like, at no cost to me, an Initial Consultation with a member of the Association of Consulting Foresters.*
- I am enclosing \$15 for a Timber Buyer List for _____ County.
- Guidelines for Hunting Lease Agreement
- Model for a Timber Sale Contract
- Application for Hunting Lease Liability Insurance Coverage *
- Application for Timberland Liability Insurance Coverage *

- _____ 8" x 10" Posted Signs. Enclosed is 45¢ per sign plus \$4.50 S & H ("No Trespassing Hunt Club" - yellow) ("No Trespassing" - orange) circle one
- AFOA T-Shirt — () Short Sleeve, \$11 / () Long Sleeve, \$13.50 Select style. Call for colors and sizes. Color & Size: _____
- AFOA Ball Cap: \$13. Call to specify color. Color: _____

* This service is for landowners only. Hunters may only use the hunting lease liability insurance policy under the membership of a landowner.

(Mr.)(Mrs.)(Ms.) _____
 Name of Landowner (person, family, partnership, corporation, LLC, etc.)*
 (Mr.)(Mrs.)(Ms.) _____
 Name of Person Representing Landowner (optional)* _____

 Mailing Address _____

 City State Zip Code _____

 Telephone: home Telephone: work _____

 Telephone: fax E-Mail Address (we do not share) _____

 State(s) and County(ies) Where Forestland Is Located — Please List. _____

MEMBERSHIP FEES

(1st class postage will cause your newsletter to arrive several days earlier than bulk rate)

1 YEAR

- Regular Member - Bulk Rate Postage \$17
- Regular Member - 1st Class Postage \$29
- Sustaining Member - 1st Class Postage \$170

2 YEARS

- Regular Member - Bulk Rate Postage \$33
- Regular Member - 1st Class Postage \$57
- Sustaining Member - 1st Class Postage \$340

3 YEARS

- Regular Member - Bulk Rate Postage \$49
- Regular Member - 1st Class Postage \$85
- Sustaining Member - 1st Class Postage \$510

SEND APPLICATION & PAYMENT TO:

AFOA, Inc.
P. O. Box 361434
Birmingham, AL 35236

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(CALENDAR OF EVENTS CONTINUED FROM PAGE 6)

ers. RSVP AFOA at (205) 624-2225 or rl@afoa.org.

August 13-15...Baldwin County. **Southern Christmas Tree Association Annual Meeting** will be held at The Lodge at Gulf State Park, Gulf Shores. The Sunday Farm Tour will be at Fish River Trees near Summerdale. Fee: \$TBD. Call Michael Buchart at (225) 505-6335.

August 17...Raymond, Mississippi 8:15 AM — 4 PM CT. **Forest Law** at Eagle Ridge Conference Center. Instructor: Powell Gee Ogletree, Adams and Reese LLP. Contract Law, Easements, Adverse Possession, Trespass, Leasing (wildlife & mineral), Certification Standards, Liability Issues. Fee: \$125. **Online registration** or send fee to Richard Stringer, 6193 Henderson Road, Brandon, MS 39042.

August 19...Harlem, Georgia 8:30 AM ET. **Intro to Forestry** (For Ladies) at a location to be determined. Fee: \$25. For more information contact **Danielle Atkins** at (706) 631-4440.

August 26...Online 1 PM CT. **Hurricane Preparation & Recovery Webinar** will be presented via Zoom. Presenter: Chris Demers, University of Florida. Contact **Chris Demers** at (352) 846-2375.

August 31 - September 2...Panama City Beach, Florida. **Florida Forestry Association (FFA) Annual Meeting** at the Panama City Beach Golf and Spa Resort. Fee: \$375; \$30

discount if paid by August 1. Call FFA at (850) 222-5646.

SEPTEMBER 2021

September 2...Online 9 AM - 3 PM CT. **Wood Flows & Cash Flows** will be presented via Zoom Webinar. Maximizing returns from timberland assets and wood-using facilities relies on a current, localized understanding of factors driving forest industry economics, markets and technologies. Fee: \$600; \$100 discount if paid by August 20. Contact **Heather Clark** at (770) 725-8447.

September 2-3...Fayette County. **Forestry Continuing Education** at Beville State Community College in Fayette. Industry Recruitment Efforts, Forest Management for Wildlife, Alabama Timber Markets, Proper Timber Management for the Eastern Wild Turkey. Fee: \$225; lunch included. Call Jim Sims at (205) 932-0469.

September 8, 9, 15, & 16...Online 3 - 4:30 PM ET. **Legacy Planning: A Webinar Series for Woodland Owners** will be presented via Zoom. Fee: \$25/family. Contact **Karen Snape** at (540) 231-6494.

September 8-10...Chattanooga, Tennessee. **Tennessee Forestry Association Annual Meeting** at the Westin Hotel. Fee: \$TBD. Contact **Dana Howard** at (615) 883-3832.

September 10...Clay County. **Progressive Agriculture Safety Day (Kids Only)** at Clay County Livestock, Livingston. 6th grade stu-

dents only. For more information call Stephanie Tobin at (256) 354-5976.

September 13...Online 6 PM CT. **Mentoring and the Food to Fork Program** will be presented via Zoom. Speaker: Hank Forester, National Deer Association. Call 1-800-209-3337.

September 14...Online 12 Noon - 1 PM CT. **ForestHer: Forest Stand Dynamics** will be presented via Zoom. Forestry Professor Dr. John Kush will discuss how southern forests respond to disturbances, as well as change over time. Contact **Bence Carter** at (334) 389-4055.

September 16-17...Montgomery County. **ForestHer: A Workshop for Women Who Love the Land** at the Agricultural Center, Pike Road. Fee: \$65. Contact **Lynn Dickinson** at (334) 303-8360.

September 17-18...Starkville, Mississippi. **Mid-South Forestry Equipment Show** is located 8 miles south of Starkville. Fee: \$25; \$5 discount for advance registration. /Call 1-800-669-5613.

September 23...Autauga County. **Wild Pig Management** at the Autauga County Extension Office, Autaugaville. Contact **Lynn Dickinson** at (334) 303-8360.

...
More Events can be found on AFOA's website at www.AFOA.org/cal/cal.htm

Always Call Ahead to Confirm Program Details



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"PRESIDENT BIDEN aimed at the investor tax with his proposal to eliminate the stepped-up basis that also is a powerful tax break for farm estates. 'We're going to reward work, not just wealth,' the president told Congress. The White House says there would be a carveout to protect heirs who continue farming, but farm groups are skeptical they will be exempt. ... 95% of farmers polled by Purdue were 'somewhat' or 'very' concerned about the possible elimination of stepped-up basis. A similar 95% were concerned that changes in estate taxes 'will make it more difficult to pass your farm to the next generation...'"

Source: **Death and Taxes, Successful Farming**, June 2021.

EZELL'S FISH CAMP in Choctaw County specializes in catfish and seafood dishes. Featured in County Cuisine, *TreeTopics*, April 2021.



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ADVERTISE YOUR HUNTING LAND using AFOA's www.HuntingLand.bz webpage. An AFOA member wrote to us on June 7: "I have leased the 380 acres in Tuscaloosa County. Thank you for your help in leasing it. I had a tremendous response from people who were interested."

BUYING LAND? [2 OF] 10 MISTAKES TO AVOID:

"WHO OWNS THE MINERALS?" In some areas of the country, mineral rights are a big deal, making up an important piece of the land value. Frequently sellers will think they own the mineral rights (because they've never heard anything different). The property will be sold with rights attached, and then everyone will be surprised during the title work to find that the rights were sold 100 years ago to an oil company. This may or may not blow up a deal or cause it to be renegotiated."

"WE'LL KEEP YOUR SHARE OF THE OIL." Let's say a successful well is drilled on a 160-acre parcel in the 1970s. The farm owner sells 80 acres in the 1990s (Parcel B) with no mention of oil rights. The Parcel B owner never saw the original oil lease and happily used his 80 acres for row crops during the past 25 years. Now Parcel B is being sold again. The title work uncovers the shocking reality: Parcel B's owner hasn't been getting his half of the oil royalties for 25 years." Source: *Successful Farming*, June 2021.



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PRIVATE FOREST OWNERS, BEWARE!

In response to cries from home builders and others for Congress to "do something" about high lumber prices, Rep. Bruce Westerman said, "It's time for the U.S. Forest Service to grant access to more national forest lands, making them healthier for years to come and providing price stability for future construction." Yeah, that's what we need, Congressman. Put a lot more stumpage on the market. That will really help private forest owners weather the timber supply glut brought upon us by years of government tree planting programs. Yeah.

THE WATERS BETWEEN US: A Boy, A Father, Outdoor Misadventures and the Healing Power of Nature by Michael Tougias, reviewed by Meghan McPhaul in *Northern Woodlands*, Summer 2021. "Anyone who has turned to nature as a balm to an emotional wound – or to seek inspiration for how to live – will likely find relatable content in Michael Tougias' memoir, *The Waters Between Us*. Within its pages, Tougias shares the insights from his experiences as a hyper kid, a teenager plagued by less-than-stellar decision-making skills, and an adult who has felt his way through life, mostly successfully, in large part due to his connection to the natural world. Along the way, he faces family tragedy and an at times uncomfortable relationship with his son-of-Greek-immigrants father."




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KEEPING COUNT: "We have been able to identify at least 23 species of trees, five species of native shrubs and 25 species of wildflowers on our land. We have also identified almost 50 species of birds and 14 species of other 'critters.'" Source: Margaret Parsons in *Wisconsin Woodlands*, Summer 2021.



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