



# CAPITAL IDEAS

The Newsletter of the Alabama Forest Owners' Association, Inc.

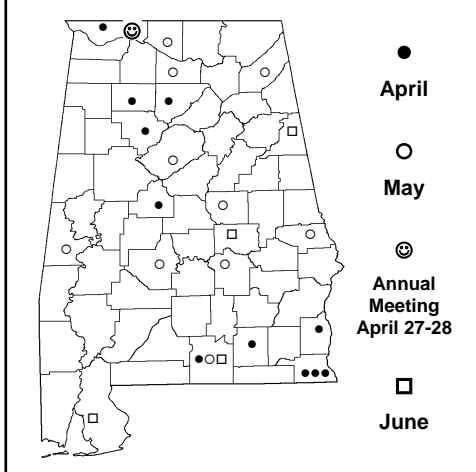
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*Advocate for the Forest Owner*  
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P. O. Box 361434  
Birmingham, Alabama  
35236-1434



## CALENDAR OF EVENTS



APRIL 2018

April 3...Wiggins, Mississippi Noon 12 PM. **Pearl River-Stone County Forestry Association (CFA) Meeting** at The Sawmill Restaurant, 2205 US 49, Wiggins. Speaker: Kamen Campbell, Private Lands Biologist. Tentative topic: Chronic Wasting Disease in white-tailed deer. Dutch treat lunch. For more information call Pearl River CFA at (601) 928-5286.

April 6...Walker County 9 - 10:30 AM. **Forestry Planning Committee Meeting** at 1501 North Airport Road, Jasper. Forest landowners are welcome to attend and participate. Contact [Andrew Baril](mailto:Andrew.Baril@al.gov) at (205) 388-6893.

April 6...Covington County 11 AM - 1 PM. **Covington County Forestry Committee Meeting** at the Covington County Ag Center, 23952 Alabama Highway 55, Andalusia. Landowners invited. For more information contact [Charles Simon](mailto:Charles.Simon@al.gov) at (334) 222-1125.

April 6...Teleconference Noon CST. **First Fridays Forestry Update** hosted by the American Forest Foundation is a conference call briefing on Washington, D.C. happenings. You'll have an opportunity to ask questions and voice concerns. Dial-in number: 1-866-299-7945 and Participant code: 2594#

April 9...Tupelo, Mississippi 6:30 PM. **Lee County Forestry Association Meeting** at Lee County Extension Office, 5338 Cliff Gookin Boulevard. Topic: Timber Markets. For more information call the Extension Office at (662) 841-9000.

April 10...Houston County 9 AM - 4 PM. **Wiregrass Region Alabama Naturalist Program** at Landmark Park, 430 Landmark Drive, Dothan. Topic of session: Alabama's Freshwater Ecosystems & Wetlands. This program's goal is to help promote awareness, understanding, and respect of Alabama's natural world. Fee: \$30/session. Contact [Doyle Keasal](mailto:Doyle.Keasal@al.gov) at (334) 750-6735.

April 16...Henry County 6 - 8 PM. **Rain Barrel Workshop** at the Wiregrass Research and Extension Center Auditorium, 167 State Highway 134E, Headland. Collecting rainwater is extremely helpful during dry periods. Learn the basics of setting up a rainwater harvesting system. Participants will leave with a completed rain barrel. Fee: \$40. Contact (334) 693-2010.

April 17...Cullman County 9 AM. **Field Tour** at

Riverwood Tree Farm, 7581 County Road 35, Bremen. Topics include: Alabama Best Management Practices, Prescribed Fire, Critical Habitat, and Water Quality. Lunch provided, but space is limited. Contact [Leigh Peters](mailto:Leigh.Peters@al.gov) at (334) 481-2134.

April 17...Houston County 9 - 11 AM. **Shiitake Mushroom Workshop** at the Houston County Extension Office, 1066 Ross Clark Circle, Dothan. Shiitake mushrooms grow very easily in logs. Learn how to grow mushrooms by inoculating your own log to take home. Fee: \$10. Contact [Lucy Edwards](mailto:Lucy.Edwards@al.gov) at (334) 774-2329.

April 17-19...Aiken, South Carolina. **Longleaf Academy: Groundcover Restoration G201** at Clemson University Cooperative Extension. Topics will include: Management planning for restoration projects, site prep options, selection of plant materials, seed sources, ecotypes, and demonstration of various types of equipment. Fee: \$150; two lunches included. Contact [Karen Brown](mailto:Karen.Brown@al.gov) at (334) 427-1029.

April 18...Webinar 1 PM CST. **Farmbeats: An Emerging Farm Level Communication Technology** will teach participants about data-driven farming which could help increase farm productivity and help reduce costs. For more information email Holli Kuykendall at [holli.kuykendall@gnb.usda.gov](mailto:holli.kuykendall@gnb.usda.gov).

April 19-20...Monticello, Mississippi. **Youth Natural Resources Field Day** at the Bubba Bass Farm, Henry Bass Road. GPS coord.: 31.566010, -90.142277 This field day is for 5th Graders. Some topics and activities include: Paper Production Demonstration, Portable Saw Mill, Wildlife Biology, Wood Crafts, and much more. Lunch provided. For more information call Hortense Bass at (601) 695-1493.

April 20...Bibb County 8 AM - 1 PM. **Wild Pig Control Workshop** at the US Forest Service Work Center, 345 Bear Creek Road, Brent. Fee: \$10; lunch included. Contact [Matt Hartzell](mailto:Matt.Hartzell@al.gov) at (205) 926-4310.

April 21...Puryear, Tennessee 8 AM. **Healthy Hardwoods Field Day** at Middleton Lumber Company. Sustainable Forestry vs. Diameter Limit Cutting. Lunch provided. Contact [Dana Howard](mailto:Dana.Howard@al.gov) at (615) 883-3832.

April 24...Houston County 9 AM - 4 PM. **Wiregrass Region Alabama Naturalist Program** at Landmark Park, 430 Landmark Drive, Dothan. Topic of session: Alabama's Cultural Landscape. This program's goal is to help promote awareness, understanding, and respect of Alabama's natural world. Fee: \$30/session. Contact [Doyle Keasal](mailto:Doyle.Keasal@al.gov) at (334) 750-6735.

April 24-27...West Palm Beach, Florida. **Prescribed Fire For Wildlife** at the Everglades Youth Conservation Camp. Fee: \$375; meals and lodging included. For more information contact [Jim Schortemeyer](mailto:Jim.Schortemeyer@al.gov) at (239) 455-5847.

April 25...Atlanta, Georgia 8 AM - 5 PM EST. **Southeast Wood Solutions Fair** at the Georgia International Convention Center. Learn about mass timber & heavy timber applications with a full day of education for professionals or anyone interested wood's exciting design possibilities. Fee: \$150. Contact [Mary Schramka](mailto:Mary.Schramka@al.gov) at (708) 204-9578.

April 26...Winston County 8 - 11 AM. **Bark Beetle Control on the Bankhead National Forest (NF) & Adjacent Landowners** at the Traders and Farmers Bank, Bernice Hilton Walker Building, Upstairs Room, 64 Main Street, Double Springs. Topics

include: Beetle/Wildlife Concerns, Recognition & Patch Control, Bidding on NF Timber Sales, and Best Management Practices. Pre-register as seating is limited. Contact [Andrew Baril](mailto:Andrew.Baril@al.gov) at (205) 388-6893.

April 27...Coffee County 8:45 - 2 PM. **Spring Landowner Tour** at the property of Doug Watkins, at the end of Coffee County Road 630. GPS coord.: 31.266587, -86.008480 Topics include: Pollinator Habitat, Wild Hog Management, Erosion Control, The Need to Interplant Longleaf, and Gopher Tortoise Conservation. Lunch provided. To RSVP call (334) 894-5596.

April 27-28...Lauderdale County. **2018 AFOA ANNUAL MEETING**: Joe Wheeler State Park Lodge (northwest Alabama on the Tennessee River). **For Room Reservations** call (256) 247-5461 and use **Group Code#2573**. See page 4 for agenda and meeting registration information.

April 28...Tallahassee, Florida 9 - 11 AM EST. **Family Heirs' Property Workshop Series** at Florida A&M University CEP Teleconference Center, 2010 Pinder Drive. **Session Three** will discuss the topic: What are the action steps families can take to clear the title to their Family Heirs' Property. Contact [Sandra Thompson](mailto:Sandra.Thompson@al.gov) at (850) 599-3546.

April 28...Lauderdale County. **Bird Watcher Outing** near Wheeler National Wildlife Refuge. This outing is a Count to identify and count all birds seen or heard from dawn to dusk. Contact [Dwight Cooley](mailto:Dwight.Cooley@al.gov) at (256) 565-6239. **Editor's Note: The AFOA Annual Meeting will be near this Outing.**

MAY 2018

May 2-3...Gainesville, Florida. **Annual Spring Symposium** will explore disturbances that affect forest health and management. Location: The Learning Center, 10625 NE Waldo Road. Topics include: Breeding efforts to improve disease resistance, Proactive management for extreme drought, Insect challenges, and more. Fee: \$175; includes breakfast, lunch, BBQ dinner, and social. Contact [Chris Demers](mailto:Chris.Demers@al.gov) at (352) 846-2375.

May 4...Covington County 11 AM - 1 PM. **Covington County Forestry Committee Meeting** at the Covington County Ag Center, 23952 Alabama Highway 55, Andalusia. Landowners invited. For more information contact [Charles Simon](mailto:Charles.Simon@al.gov) at (334) 222-1125.

May 4...Teleconference Noon CT. **First Fridays Forestry Update** hosted by the American Forest Foundation is a conference call briefing on Washington, D.C. happenings. You'll have an opportunity to ask questions and voice concerns. Dial-in number: 1-866-299-7945 and Participant code: 2594#

May 5...DeKalb County 9 AM, 1 PM, & 3 PM. **Guided Wildflower Hikes** at DeSoto State Park, 7104 DeSoto Parkway NE, Fort Payne. Contact [Brittney Hughes](mailto:Brittney.Hughes@al.gov) at (256) 997-5025.

May 8-9...Columbia, South Carolina. **Forest Technology Workshop** at the Columbia Metropolitan Convention Center. This workshop, which is primarily for foresters, will focus on GIS, drones, software, and hardware. It will feature demonstrations, discussions, and field exercises. Fee: \$339. For more information call Society of American Foresters at (301) 897-8720.

(CALENDAR OF EVENTS CONTINUED ON PAGE 5)

STANDING TIMBER VALUES				
	Hardwood Pulpwood		Oak Sawtimber	
	\$ per ton		\$ per ton	
	4Q16	4Q17	4Q16	4Q17
<b>Alabama</b>	13.39	13.66	49.33	50.10
<b>North</b>	13.53	14.21	47.64	51.70
<b>South</b>	13.46	13.94	48.49	50.90
Hardwood Pulpwood — 5,800 lbs./cord				
Oak Sawtimber — 17,500 lbs./1000 Board Feet (Doyle)				
4th Quarter, 2016 (4Q16) and 4th Quarter, 2017 (4Q17)				
from Timber Mart-South, University of Georgia.				
★For Timber Mart-South subscription details, call (706) 542-4756 or visit <a href="http://www.tmart-south.com">www.tmart-south.com</a> M1J 04/2018				

STOCK MARKET REPORT				
		Price Per Share		
Company or Fund Name		03/15/17	03/15/18	
PotlatchDeltic Corp. (PCH)		44.65	52.50	
Rayonier (RYN)	REIT	28.86	35.22	
Weyerhaeuser Co. (WY)	REIT	33.88	35.62	
Louisiana Pacific (LPX)		24.31	29.11	
WestRock (WRK)		51.79	66.51	
(CUT)*	ETF	26.42	33.16	
(WOOD)**	ETF	57.46	77.93	
Stock Market Report courtesy of Howard Sokol, Raymond James Financial Services, Birmingham, Alabama. Potlatch completed its merger with Deltic Timber Corporation on February 20, 2018 and is now PotlatchDeltic Corporation.				

LUMBER & SHEATHING PRICES		
Source: Random Lengths	03/22/17	03/21/18
MidWeek Market Report		
2 x 4 lumber *	\$359	\$512
7/16" Oriented Strand Board **	\$305	\$405
* 2x4 #2&Btr KD Western S-P-F (mill base price) (per 1000 board feet)		
** 7/16" OSB (North Central) (f.o.b. mill prices) (per 1000 square feet)		

**FORESTLAND FOR SALE** [www.forestland.bz](http://www.forestland.bz)

20 acres in Coosa County on CR 9 off Hwy 280 near Hatchet Creek. 21 year old hardwood timber with 600' of road frontage on paved county road. Very private property only 1/4 mile north of Hwy 280. \$2,500/acre. Call Rex, owner, at (205) 305-9223.(017837)

- Dow-Jones Industrial Average: 23957.89
  - 10-year Treasury yield: 2.832%
  - Dollar: 105.28 Yen; Euro: \$1.2304
  - Oil: \$64.30/barrel
  - Gold: \$1,326.60/roy ounce
- Source: *The Wall Street Journal*, 3/23/18

“**HIGHER LUMBER DEMAND** from all end-use sectors in the US in the coming years will result in continued expansion of sawmill capacity in the US South and increased imports from overseas, while Western Canada will reduce its shipments to the US market.” “US consumption of softwood lumber is likely to reach record-highs by 2030...” Source: Wood Resources International, 3/23/18.

“**RAVENOUS LUMBER CUSTOMERS Wait for Wood; Sawmill Expansions on Horizon,**” shouts a headline related to western softwood lumber customers. Source: *Forest2Market.com blog*, 3/22/18.

“**CANADIAN AND EUROPEAN CAPITAL** will continue to flow into US forest-products assets and timberland at rates not seen in years... the US still has the largest area of investable timberland in the world... The world is short of virgin softwood fiber; the US has no shortage, so US pulp assets are garnering attention.” Source: **10 Predictions for Global Wood Consuming Industries in 2018**, *Forest2Market.com blog*, January 16, 2018.

## CLASSIFIED SECTION

**CERTIFIED PUBLIC ACCOUNTANTS**

JamisonMoneyFarmer PC	Tuscaloosa, AL	(205)345-8440
Sheldon, Rogers & Bryan, PC	Mobile, AL	(251)345-1252
Richard, Harris, Ingram and Bozeman, PC		(334)277-8135

**CONSULTING FORESTER - Member: ACF**

C. V. Forestry Services	Clayton, AL	(334)775-8345
Melisa V. Love, RF, ACF	Opelika	(334)745-7530
Joseph E. Rigby, RF, ACF	Georgiana	(334)265-8200
Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
Eddie Carlson, RF, ACF	Montgomery	(334)270-1291
McKinley & Lanier Forest Res.	Tuscaloosa	1-800-247-0041
Arthur C. Dyas, RF, ACF	Mobile, AL	(251)331-4017
Gibson Forest Mgmt., Inc.	Aliceville, AL	(205)373-6168
Forestall Company, Inc.	Hoover	1-800-844-0904
John R. Stivers, RF, ACF, CF	AL & GA	(334)253-2139
Sizemore & Sizemore, Inc.	Tallassee, AL	(334)283-3611
J. Pat Autrey	Fort Deposit	(334)227-4239
F & W Forestry Services	LaFayette	(334)864-9542
M & W Forestry Consultants	Ozark, AL	(334)432-0467
Edward F. Travis Co., Inc.	Mobile	(251)633-8885

**CONSULTING FORESTER**

Stewart Forestry Services, Inc.	Decatur, AL	(256)350-9721
Midsouth Forestry Services, Inc.	Gordo, AL	1-888-228-7531
Forever Green, Inc.	Leeds, AL	1-800-498-5821
American Forest Mgmt.	Prattville, AL	(334)358-2345
Southern Forestry Cnslt.	Enterprise, AL	(334)393-7868
Eiland Forestry & Real Estate	Trussville	(205)655-0191
Foster Land Management, LLC	Central Ala.	(205)826-7741
<a href="http://www.ChesnutForestry.com">www.ChesnutForestry.com</a>	Northeast AL	(706)936-0699
Lang Forestry Consultants, LLC	Selma	(334)375-1065
Cliff A. Logan & Associates, Inc.	Eutaw, AL	(205)372-9321

**CONSULTING FORESTER - continued**

Richard Crenshaw, RF	Greenville, AL	(334)382-3826
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**ECOLOGICAL/ENVIRONMENTAL CONSULTING**

Rabolli Environmental, Inc.		(205)277-9426
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**EQUIPMENT FOR SALE**

Tree Trans-planter 4" diameter tree, 6 spade	(901)481-7184
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**INSURANCE**

Hunting Lease & Timberland Liability Group Policies	Alabama Forest Owners' Association	(205)624-2225
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**LAND FOR SALE**

Tutt Land Company	<a href="http://www.tuttland.com">www.tuttland.com</a>	(334)534-1315
Carlson Land Services	Montgomery	(334)270-1291
Hudson Hines Real Estate	<a href="http://www.hudsonhinesrealestate.com">www.hudsonhinesrealestate.com</a>	
American Forest Mgmt.	Prattville, AL	(334)358-2345
Southeastern Land Group, Inc.		1-866-751-5263
Farm & Timber Land	AL, GA, TN, FL	<a href="http://www.selandgroup.com">www.selandgroup.com</a>
John Hall & Co.	<a href="http://www.johnhallco.com">www.johnhallco.com</a>	(334)270-8400
National Land Realty	<a href="http://Nationalland.com">Nationalland.com</a>	(855)NLR-LAND
Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
Southeastern Realty & Auction Co	John Hall	(334)534-0525
Longleaf Land Co. LLC	<a href="http://longleafland.com">longleafland.com</a>	(334)493-0123
Mossy Oak Properties - Logan Land Co.		1-877-377-5263

**LAND MANAGEMENT SERVICES**

Target Auction Company	All of	1-800-476-3939
Real Estate Auctions	SE	<a href="http://www.targetauction.com">www.targetauction.com</a>
McKeithen Land & Realty, LLC		(251)974-5656
Whitetail Properties	Chris McCune	(205)331-8516
<b>LAND MANAGEMENT SERVICES</b>		
Scotch Land Management, LLC	Fulton, AL	(334)637-2128
<b>NUISANCE WILDLIFE CONTROL</b>		
Rabolli Environmental, Inc.		(205)277-9426
<b>POND MANAGEMENT</b>		
Honey Hole Fisheries	Ralph, AL	(205)333-3665
<b>POSTED SIGNS</b>		
Alabama Forest Owners' Association		(205)624-2225

**PROFESSIONAL LANDMEN / GEOLOGISTS**

Joseph L. Stephenson, Professional Landman, Birmingham	(205)790-0452
<a href="mailto:jstephenson2177@charter.net">jstephenson2177@charter.net</a>	
Royalty audits, leasing mineral rights, etc.	

**REAL ESTATE APPRAISALS**

Larson & McGowin, Inc.	Mobile, AL	(251)438-4581
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**TIMBER BUYER**

Blue Ox Forestry, Inc.	(334)875-5100
IndusTREE Timber, Inc.	(334)567-5436
Ronny Wimberley Land & Timber Division	1-877-292-0056
Ideal Timber Company, Inc.	1-888-220-5591

**TIMBER SALE ASSISTANCE**

TIMBER BUYER LIST for your county. Printed on gummed labels ready for mailing prospectus. Just tell us the county in which your timber is located. \$15 per county. MEMBERS ONLY. AFOA, Box 361434, Birmingham, AL 35236

**TREE PLANTING EQUIPMENT & SERVICES**

Site Preparation & Tree Planting Services. For a list in your county, call AFOA at (205)624-2225.

**TREE SEED FOR SALE**

LOUISIANA FOREST SEED CO.	(318)443-5026
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**TREE SEEDLINGS FOR SALE**

INTERNATIONAL FOREST COMPANY	1-800-633-4506
TECHNOLOGY THAT GROWS CONTAINER SEEDLINGS	
ArborGen, LLC	
Selma:	1-800-222-1280 or (334)872-5452
SUPERIOR TREES, INC.	Lee, FL (850)971-5159
WHITE CITY NURSERY	Autauga Co. (334)365-2488
Pines & Hardwoods for Forestry, Wildlife, Landscapes	
Whitfield Farms & Nursery - Containerized Longleaf Pine	
Twin City, GA ph. (912) 515-4103	
<a href="http://WhitfieldPineSeedlings.com">WhitfieldPineSeedlings.com</a> / <a href="http://whitfieldfarms@live.com">whitfieldfarms@live.com</a>	

Weyerhaeuser Company  
Premium Pine and Hardwood Seedlings  
1-800-635-0162

**WOODLAND MULCHING**

Sand MT Land & Timber	North Alabama	(256)504-6320
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**CLASSIFIED ADVERTISING RATES:** First Line \$85.00/year.

Grower of containerized Longleaf Pine Seedlings

2561 Lambs Bridge Rd  
Twin City, GA 30471  
sales@whitfieldpineseedlings.com  
(912) 515-4103




WhitfieldPineSeedlings.com

**OAK SAWTIMBER AT \$50.90/TON**, according to TimberMart-South report on top left corner of page 2, this newsletter.

**ACCORDING TO A LETTER TO THE EDITOR** in *Wisconsin Woodlands* magazine, Spring 2018, poor quality agriculture land in Waushara County paying \$3/acre property taxes would see a tax increase to \$45/acre if the landowner were to plant the land to trees. TGFW

**FOREST PROFILES: CONSULTING FORESTERS**  
by Jessica Nelson



**Anna Haigler Johnson** of Haigler Forestry and Wildlife Management in Shorter says one of the best parts about being a forester is being able to see firsthand the results of her work. As a one-woman shop, she's often in the field preparing for timber sales, doing things like marking boundaries, painting Streamside Management Zones, marking timber, preparing maps, and appraising before she even gets to the stage of representing her clients' interests with loggers or timber buyers. During harvesting, she's meeting loggers onsite and checking in regularly, and then involved with cleanup and eventual reforestation, if that's in the landowner's plan. A typical timber sale can take anywhere from a few weeks to a few months. Johnson works primarily with private landowners, from dozens of acres to thousands, and with a wide range of objectives for their land. She's meticulous at all stages and doesn't just want the work done well, but she says, "I probably take more time than I should sometimes because I want to make sure it looks right." One of the things she tries to make sure she gives her clients is a sense of how to manage now for future generations. "A lot of people own land hoping that it stays in the family for a long time. I do management plans that will set it up so their children and grandchildren will all benefit from what we're doing now."

**ON REGENERATION OF WHITE OAKS:** "I'll leave the natural regen to those that have the patience and determination to deal with it. I'm a control freak – and there are way too many uncontrollable variables with natural regen for me!!" **Dr. David Mercker, University of Tennessee Extension Forester, will teach us how to grow quality white oaks on April 28.** The Annual Meeting Agenda is on page 4 of this newsletter.



**"WHEN SELLING YOUR HARDWOOD LOGS**, buyers will look at three main factors: *grade, scale and species.*



Grade is a measure of the quality of the log and the lumber that the log will produce. Scale is a measure of the quantity of lumber within the log. And species is fairly straightforward. Certain species of tree provide much more highly valued lumber than others." Source: **4 Strategies for Increasing Hardwood Yield** by Al Koepfel in *Wisconsin Woodlands* magazine, Spring 2018.

**Complete Land and Timber Management Services**

**McKinley & Lanier Forest Resources, Inc.**  
507 Energy Center Boulevard, Suite 303  
Northport, Alabama 35473  
[www.mckinleylanierforestresources.com](http://www.mckinleylanierforestresources.com) 1-800-247-0041

**CHIEF OPERATING OFFICER** by-laws amendment to be decided at AFOA business meeting on 4/28:

"The Board may create a Chief Operating Officer (COO) position to be responsible for the daily operations of the Association. The COO will be appointed by the Executive Vice-President. The COO's responsibilities are to ensure the Association's business operations are carried out with appropriate staff, proper management of Association resources, and to manage the services provided by the Association according to the objectives of the Association. The COO shall report to the Executive Vice-President."


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**PROPERTY TAXES** on forestland in Georgia are "far higher than neighboring timber states, and there is no uniformity in how these land values are assessed across Georgia's 159 different counties," reported the University of Georgia following a recent analysis. "Correcting these issues is key to ensuring that Georgia's forests remain competitive and that landowners continue investing in forestland to keep Georgia the top forestry state in the nation." The Georgia Forestry Association's legislative agenda includes making "significant changes to ad valorem taxation policy." Average timberland property taxes in Georgia are \$6.65/acre. Alabama's is about \$2 per acre. Source: *Georgia Forestry*, Winter 2018.

**FOREST PROFILES: FOREST PRODUCTS MANUFACTURERS**  
by Paige Townley



**Lassiter Lumber Company**  
A lot has changed since Lassiter Lumber Company started over 100 years ago in Choctaw County, Alabama, but one thing has remained consistent: the family-owned company puts quality first.

Lassiter Lumber originally started out in 1912 as J.W. Lassiter Lumber Company, named after its founder. From the beginning, the company focused on manufacturing southern yellow pine lumber, and only from the highest quality logs available. By the 1980s, Lassiter Lumber had gotten into exporting, specializing in high quality exports. Just a decade later, the company had made a name for itself in the export market, selling all over Europe and Northern Africa.

Today, Lassiter Lumber is still heavily involved in the export market, and it's still focused on only producing top quality lumber from top quality logs. Lassiter Lumber is also still family owned, though just by a different family. In 2013, the mill was purchased by Tim Farley, and while he and his family are now at the helm of Lassiter Lumber, the same value and principles guide the company today as it always has. "The Lassiters did a great job of building a reputation on quality, and the Farley family is following in that," said Thad Becton, the company's general manager. "We still focus on making quality products while looking to meet the expanding needs of our customers."



# 37th Annual Meeting

## Alabama Forest Owners' Association, Inc.

Friday and Saturday, April 27-28, 2018  
 Joe Wheeler State Park Lodge  
 4401 McLean Dr., Rogersville, Alabama



**Friday Evening**  
**Speakers Reception and "Hot Dog Roast"**  
 Music by **Tommy Sellers and the Hillabee Creek Band**  
 Everyone is Invited!

**Saturday Breakout Sessions**  
*Breakout sessions will be on a first-come, first-served basis.*

- Estate Planning...11:00 AM **Cathy Rice, CPA, JamisonMoneyFarmer PC**
- Tree and Forest Measurements...8:50 AM & 1 PM **Dr. Adam Maggard, Auburn University School of Forestry and Wildlife Sciences**

**SATURDAY APRIL 28**

8:00 AM **Registration** -- Coffee in Exhibits Area  
 8:30 AM **Welcome & Business Meeting** -- AFOA President, **Ben Black**  
 8:45 AM **Introductions of Breakout Session leaders**  
 8:50 AM **Managing for Quality White Oaks**  
     **Dr. David C. Mercker**, University of Tennessee, Extension Forestry  
**Managing for Quality Hardwoods**  
     **Dr. Callie Schweitzer**, US Forest Service Southern Research Station, Huntsville  
 10:30 AM **Coffee Break** in Exhibits Area  
 11:00 AM **Chronic Wasting Disease — Potential Economic Impact for Landowners & Alabama**  
     **Chuck Sykes**, Director, Wildlife & Freshwater Fisheries, Dept. of Conservation  
 11:25 AM **Where We Are & Where We Might Go: Alabama's Forests and Economic Development**  
     **Dan Chappell**, Forest Inventory & Analysis, Alabama Forestry Commission  
     **Gary Faulkner**, Forest Economic Development, Alabama Forestry Commission  
 12 NOON **Lunch**  
 1:00 PM **For the Politically Concerned: ForestPAC**  
     **Chris Isaacson**, EVP, Alabama Forestry Association  
 1:15 PM **Bring the Kids Along for the Ride — because they'll soon be driving**  
     **Molly Gregg**, 4-H and Youth Development, Alabama Extension System  
 1:40 PM **A Shared Vision: The Defense of Private Property**  
     **R. Nelson Nash**, Nelson Nash Institute, Birmingham  
 2:05 PM **Coffee Break** in Exhibits Area  
 2:35 PM **The Federal Income Tax — Basic Information for Forest Owners**  
     **James G. Brazil, Jr., CPA**, JamisonMoneyFarmer PC  
 3:10 PM **Boots on the Ground — A Panel Discussion**  
     **Dr. Adam Maggard**, Auburn University School of Forestry & Wildlife Sciences  
     **Joseph T. Capps, RF**, Forestry Consultants, Inc.  
     **Jon R. Ingram, RF**, Ingram Forestry  
     **Arthia "Billy" Rye, RF, ACF**, Forest Management Specialists, Inc.  
     **John Ross Havard, RF**, National Land Realty  
 4:00 PM **Door Prizes and Adjourn**

**Need Directions?**  
 Find Joe Wheeler State Park Lodge using the link below. Type your starting address.  
<https://goo.gl/N9BuUh>



**Reserve Lodge Rooms, Cottages, or Cabins**  
 Joe Wheeler State Park  
 (256) 247-5461 Use Group Code # 2573

**Other hotels in the area**  
 Fairfield Inn & Suites, Athens (256) 233-4530  
 Holiday Inn Express, Athens (256) 232-7931  
 Hampton Inn, Florence (256) 767-8282

**Friday Event Details**  
*All events are self-driven. No transportation provided.*

**iPad Mapping & Drones**  
 11 AM - 5 PM, Friday, April 27  
**All Seats Have Been Taken.**

**Brown-Forman Cooperage Tour**  
 1 PM, Friday, April 27  
**Location:** 1649 Cooperage Way, Trinity, AL 35673 or  
 GPS Coordinates: 34624881, -87.114147  
**Tour Leader:** **Bob Russell**, Head of Wood Procurement for Brown-Forman Cooperage, Trinity, Alabama  
**Fee:** \$45.00 *includes* Friday evening reception and Saturday program and lunch.

**Cane Creek Canyon Nature Preserve**  
 1 PM, Friday, April 27  
**Location:** 251 Loop Road, Tuscumbia, AL 35674  
**Tour Leaders:** **Jim & Faye Lacefield**  
**Description:** Jim & Faye Lacefield will describe the natural history of the area and their trail building work.  
**Fee:** \$45.00 *includes* Friday evening reception and Saturday program and lunch.

**Exhibitors**

*JamisonMoneyFarmer PC*  
*Stephenson Land Services, LLC*  
*Estate Management Services, Inc.*  
*Association of Consulting Foresters*  
*Meeks' Farms & Nursery, Inc.*  
*American Forest Management, Inc.*  
*Alabama Ag/Farm Credit*  
*First South Farm Credit*  
*GNW Productions*  
*Fowler Auction & Real Estate*  
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*Lake Majestik, LLC*  
*First South Farm Credit*

**Forest Owner Annual Meeting Advanced Registration**  
*Please print name as it is to appear on name tag.*

**Name:** \_\_\_\_\_ **Spouse:** \_\_\_\_\_  
**Address:** \_\_\_\_\_ **Telephone:** \_\_\_\_\_  
**City, State, & Zip:** \_\_\_\_\_ **Email:** \_\_\_\_\_

Annual Meeting Refunds will be made if AFOA is notified by April 20.  
**Annual Meeting Registration** Friday Reception & Saturday Lunch included **\$50 after 4/19/2018** @ **\$40 per person** \_\_\_\_\_

**\*\*PLEASE READ THIS\*\*** **Tour & Workshop Prices include Annual Meeting Registration.**

iPad Mapping & Drones Workshop	Workshop Includes Friday Lunch	\$70 after 4/19/2018	@ \$60 per person	FULL
Brown-Forman Cooperage Tour	Tour DOES NOT include Friday Lunch	\$55 after 4/19/2018	@ \$45 per person	_____
Cane Creek Canyon Nature Preserve Tour	Tour DOES NOT include Friday Lunch	\$55 after 4/19/2018	@ \$45 per person	_____

**TOTAL AMOUNT DUE** \_\_\_\_\_ **TOTAL** \_\_\_\_\_

Plan to attend the Friday Evening Reception # \_\_\_\_\_ person(s)  
 Plan to eat Saturday lunch # \_\_\_\_\_ person(s)

Mail with payment to: AFOA - Annual Meeting, P. O. Box 361434, Birmingham, AL 35236



## MEMBERSHIP APPLICATION

### MEMBER SERVICE REQUESTS

- I own 40 or more acres of forestland in Alabama and would like, at no cost to me, an Initial Consultation with a member of the Association of Consulting Foresters.\*
- I am enclosing \$15 for a Timber Buyer List for \_\_\_\_\_ County.
- Guidelines for Hunting Lease Agreement
- Model for a Timber Sale Contract
- Application for Hunting Lease Liability Insurance Coverage \*
- Application for Timberland Liability Insurance Coverage \*
  
- \_\_\_\_\_ 8" x 10" Posted Signs. Enclosed is 45¢ per sign plus \$4.50 S & H ("No Trespassing Hunt Club" - yellow) ("No Trespassing—Period" - orange) circle one
- AFOA T-Shirt — Short Sleeve, \$11 (call for colors and sizes)
- AFOA Ball Cap: Send me AFOA Ball Cap: Black, Camo with dark or light logo, Hunter Orange, Neon Yellow, and Royal Blue. Circle one. \$13 each.

\* This service is for landowners only. Hunters may only use the hunting lease liability

(Mr.)(Mrs.)(Ms.) \_\_\_\_\_

Name of Landowner (person, family, partnership, corporation, LLC, etc.)\* \_\_\_\_\_

(Mr.)(Mrs.)(Ms.) \_\_\_\_\_

Name of Person Representing Landowner (optional)\* \_\_\_\_\_

---

Mailing Address \_\_\_\_\_

---

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

---

Telephone: home \_\_\_\_\_ Telephone: work \_\_\_\_\_

---

Telephone: fax \_\_\_\_\_ E-Mail Address (we do not share) \_\_\_\_\_

---

State(s) and County(ies) Where Forestland Is Located — Please List. \_\_\_\_\_

### MEMBERSHIP FEES

(1st class postage will cause your newsletter to arrive several days earlier than bulk rate)

- 1 YEAR**
- Regular Member - Bulk Rate Postage \$16
  - Regular Member - 1st Class Postage \$28
  - Sustaining Member - 1st Class Postage \$160
- 2 YEARS**
- Regular Member - Bulk Rate Postage \$31
  - Regular Member - 1st Class Postage \$55
  - Sustaining Member - 1st Class Postage \$320
- 3 YEARS**
- Regular Member - Bulk Rate Postage \$46
  - Regular Member - 1st Class Postage \$82
  - Sustaining Member - 1st Class Postage \$480

### SEND APPLICATION & PAYMENT TO:

**AFOA, Inc.  
P. O. Box 361434  
Birmingham, AL 35236**

#### Alabama Forest Owners' Association, Inc.

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- Peggy Cooper, Member Records Assistant
- Emily Dailey, Clerical Assistant

### CALENDAR OF EVENTS CONTINUED FROM PAGE 1

May 10...Sumter County. **Progressive Agriculture Safety Day (Kids Only)** at Lake LU, Livingston. 3rd grade students only. Contact [Mandee Carrier](#) at (205) 652-7521.

May 10...Lee County 8 AM - 3:30 PM. **SmartMap Workshop** at the CASIC Building, 559 Devall Drive, Auburn. This workshop's objectives are: Introduce user-friendly GIS apps and GPS for iPhone and iPad. Train attendees on using smart devices to collect GPS data in the field, [Use GIS apps to develop maps](#), Demonstrate the capabilities of UAVs for collecting real-time imagery, and more. [To register and watch a one minute video about the workshop visit \[www.alabamasmartmap.com\]\(http://www.alabamasmartmap.com\)](#) Fee: \$50. Email questions to [smartmap@auburn.edu](mailto:smartmap@auburn.edu).

May 10...Coosa County 8 AM. **Tree Farm Field Tour** at Mooney Tree Farm. GPS coord.: 33.01186, -86.29780. Topics include: [Longleaf Pine](#), [Prescribed Fire](#), [Forest Roads](#), and [Hands on Forestry Skills](#). Pre-register for lunch. Contact [Leigh Peters](#) at (334) 481-2134.

 May 10...Jefferson County 6 - 8 PM. **AFOA Dinner and Discussion** at [Landry's Seafood, 139 State Farm Parkway, Birmingham](#). Come enjoy dinner and talk about the issues with other forest landowners. Dutch Treat dinner at 6 PM. **Limited seating. No walk-ins.** To attend, RSVP **AFOA** at (205) 624-2225.

May 15...Limestone & Morgan Counties. **Special General Election** for vacant House District 4 seat.

May 15...Montgomery County. **Special General Election** for vacant Senate District 26 seat.

May 15...Kosciusko, Mississippi 8:30 AM - 2:15 PM. **Understanding Global Positioning System (GPS)**

**Workshop** at the Attala County Extension Office, 715 Fairground Road. Topics include: History of GPS, Marking, Navigation, and Calculating Area. Half of workshop will be hands-on training outdoors. Fee: \$20; lunch included. To register call Taylor Casey at (662) 289-5431.

May 19...Tullahoma, Tennessee 8 AM. **Healthy Hardwoods Field Day** at University of Tennessee Highland Rim Forest. Topic: [Sustainable Forestry vs. Diameter Limit Cutting](#). Lunch provided. Contact [Dana Howard](#) at (615) 883-3832.

May 19...Dallas County 9 AM. **Silvopasture for Multiple Incomes** at 472 Pecan Road, Plantersville. Contact [Dr. Uma Karki](#) at (334) 727-8336.

May 26...Tallahassee, Florida 9 - 11 AM EST. **Family Heirs' Property Workshop Series** at Florida A&M University CEP Teleconference Center, 2010 Pinder Drive. **Session Four** will discuss the topic: [What action steps help families resolve family conflict about Family Heirs' Property](#). Contact [Sandra Thompson](#) at (850) 599-3546.

### JUNE 2018

June 1...Covington County 11 AM - 1 PM. **Covington County Forestry Committee Meeting** at the Covington County Ag Center, 23952 Alabama Highway 55, Andalusia. For more information contact [Charles Simon](#) at (334) 222-1125.

June 1...Teleconference Noon CST. **First Fridays Forestry Update** hosted by the American Forest Foundation is a conference call briefing on [Washington, D.C. happenings](#). You'll have an opportunity to ask questions and voice concerns. Dial-in number: 1-866-299-7945 and Participant code: 2594#

June 5...Statewide **Primary Elections**

June 14...Baldwin County 8 AM - 3:30 PM. **Smart-**

**Map Workshop** at the Gulf Coast Research and Extension Center, 8300 State Hwy 104, Fairhope. This workshop's objectives are: [Introduce user-friendly GIS apps and GPS for iPhone and iPad](#), Train attendees on using smart devices to collect GPS data in the field, [Use GIS apps to develop maps](#), [Demonstrate the capabilities of UAVs for collecting real-time imagery](#), and more. [To register and watch a one minute video about the workshop visit \[www.alabamasmartmap.com\]\(http://www.alabamasmartmap.com\)](#) Fee: \$50. Email questions to [smartmap@auburn.edu](mailto:smartmap@auburn.edu).

June 14...Shiloh, Tennessee 5:30 PM. **Tennessee Forestry Association Regional Meeting** at Hagy's Catfish Hotel, 1140 Catfish Lane. Fee: \$25. Contact [Dana Howard](#) at (615) 883-3832.

June 14-15...Autauga County. **Forestry & Wildlife School for Landowners** at the Autauga Ag Center, Autaugaville. Topics include: [Forestry Herbicide Use](#), [New Taxes on Timberland](#), [Antler Scoring Methods](#), [Sawtooth Oak Planting](#), and [Wildlife Management](#). CFE units available. To register call Katherine at (205) 387-1879x3204.

June 20-21...Cleburne County. **Educator Training for Project Learning Tree, Project Wild, and Project Wet** at Cheaha State Park, 19644 Hwy 281, Delta. Fee: \$170; some meals & lodging included. **AFOA members may wish to alert any teachers who might be interested.** Contact [Rene Rainey](#) at (256) 225-2188.

June 26-29...Greensboro, Georgia. **National Conference of Private Forest Landowners** at The Ritz-Carlton Reynolds, Lake Oconee, 1 Lake Oconee Trail. Fee: \$750. Contact [Forest Landowners Association](#) at 1-800-325-2954.

...

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“FIRST OF ALL, [begins Robbo Holleran in his article, **Carbon Management in Forests, Sawmill & Woodlot**, 2/18], the climate is changing. Any student of history will know it was quite a bit warmer during the Medieval Ages, when wine grapes were grown in northern Germany and Greenland was being settled by Vikings. The 1200s saw some cooling, and then we had the Little Ice Age from about 1550 to 1800. The last time the Thames River froze over was 1804, and then we had the ‘year without a summer’ in 1816. It has been warming since, and most scientists agree that atmospheric carbon was not raised significantly until the 1940s or so. But we had warming in the 1920s and 1930s, cooling in the middle of the century, and we’ve all been made aware of recent increases. Experts warned of a coming ice age in the 1970s, global warming in the 1980s, and now they call it climate change since, well, the climate is changing.” *We included Holleran’s discussion of changing climate to make sure you know that the Capital Ideas newsletter does not spend much time worrying about climate change or global warming or storing carbon to save the world. Our policy is and has been to remain skeptical of costly and unproven “solutions” to the “climate change problem.”*

**FACTS ABOUT WILDFIRES** from David South, Emeritus Professor, Auburn University (*The Journal of Forestry*, 1/18):

Since 1824 there have been perhaps 11 wildfires that each totaled more than a million acres (in the lower 48 states). Nine of these events occurred in cooler climates before 1951.

The greatest area burned on record occurred in 1930 when more than 52 million acres burned in the United States. During the 1930s, the average area burned was more than 39 million acres. [Since 2000, the average area burned has been 6.7 million acres per year.]

**South admonishes:** “We should not assume that often-repeated claims made in newspapers are correct or that scary forecasts will be accurate.”

**IS IT OK?** Let’s say that you entered your shooting house on your own property in mid-afternoon. You’ve been planning this trip to the woods all week long and want everything to be just right when that big buck you’ve seen on trail cam photos steps into view just before sunset. But then, at about 4:30, someone begins knocking on your shooting house steps. You look out and see the new game warden. He wants to see your license and identification... Has that ever happened to you? It has happened to one of our members, and he would like to know if anyone else has been faced with a similar situation. Send your story to AFOA ([rl@afoa.org](mailto:rl@afoa.org)).

**MARK YOUR CALENDAR!** AFOA’s 38th annual meeting will be held at the Wind Creek Casino and Hotel in Atmore on April 26 and 27, 2019.

**Alabama Forest Owners' Association**  
Post Office Box 361434  
Birmingham, AL 35236-1434

Return Service Requested

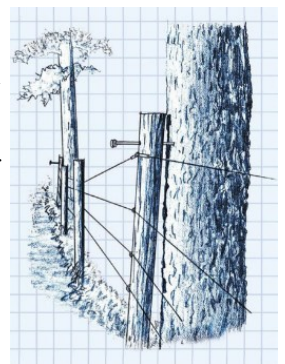
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**TIMBERLAND LIABILITY INSURANCE USERS** will be receiving renewal notices in the mail soon. About 250 users (*Thank you*) have already renewed in response to an email notice, saving lots of stamps and other costs. If you do not use AFOA’s “vacant land” liability insurance, but want to, an application is on line at [www.afoa.org/PDF/TLI.pdf](http://www.afoa.org/PDF/TLI.pdf). If you don’t have internet access, call the AFOA office (205-624-2225) and we’ll mail a copy to you. The cost is \$30 plus 31 cents per acre for a million dollars in coverage.

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**AVOID STAPLING WIRE TO TREES** along a pasture fenceline. Clint Bevins, Frankfort, Kentucky, showed readers of *The Progressive Farmer*, 3/18, how to run fence wire across the front of the tree while keeping it off the tree itself. He drilled holes in lengths of treated fenceposts a bit larger than 12” spikes, which he drove through the posts and into the trees. He



drove the spikes only a few inches into the trees to allow the posts to move with the trees as they grow. The wire was stapled to the posts.

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Email: [blantonnursery@earthlink.net](mailto:blantonnursery@earthlink.net)